

City of Piedmont
COUNCIL AGENDA REPORT

DATE: July 6, 2026

TO: Mayor and Council

FROM: Rosanna Bayon Moore, City Administrator

SUBJECT: Consideration of Purchase of an Administrative Command Replacement 2026 Chevrolet Silverado EV Vehicle for the Police Department, including Upfitting in a Total Amount Not to Exceed \$77,853.16

RECOMMENDATION

Approve the purchase and upfitting of a replacement 2026 Chevrolet Silverado EV for the Police Department in a total amount not to exceed \$77,853.16, consisting of one vehicle from Dublin Automotive Group, emergency equipment and installation from Priority 1 Public Safety Equipment Installation, Inc., and a mobile radio from Motorola Solutions. The vehicle purchase will utilize Alameda County Master Contract No. 901979, and the mobile-radio purchase will utilize Sourcewell Contract No. 36273 - SOURCEWELL 042021-MOT.

BACKGROUND

The Police Department is currently using a 2015 Ford Taurus as an unmarked administrative command vehicle. The vehicle is outfitted and in service; it has exceeded five years of service and 90,000 miles, and repair needs have increased with age and mileage. Using the Department's replacement benchmark of five years, or 100,000 miles, the vehicle is due for replacement.

The replacement vehicle supports official City business, emergency response and incident command, interagency coordination, community engagement, and other field operations. Funding for the replacement has been included in the FY 2026-27 equipment replacement program.

Consistent with the City's Climate Action Plan and its goal of electrifying equipment and vehicles where feasible, staff evaluated an all-electric replacement. The City's Fire Department operates an EV fleet vehicle and has experienced substantial fuel cost savings and gasoline emission reductions. The 2026 Chevrolet Silverado EV provides the space and operational utility required for an administrative vehicle while advancing these goals.

PROCUREMENT

Chapter 2, Article XV of the Piedmont City Code, Section 2.154 allows for the City to utilize piggyback provisions associated with other publicly agency contracts to obtain favorable prices based on bids or proposals made for supplies, services and equipment. Alameda County Master Contract No. 901979 resulted in a fully priced fleet quote from Dublin Automotive Group for a new 2026 Chevrolet Silverado EV. The quote includes a fleet price of \$56,885, a non-taxable delivery fee of \$300, sales tax of \$6,124, and other fees of \$131, for a total purchase price of \$63,440. Staff recommends the cooperative purchasing

contract because it provides a competitively solicited procurement vehicle and a complete vehicle purchase price for a new model-year vehicle.

EMERGENCY AND COMMUNICATIONS EQUIPMENT

To prepare the vehicle for emergency response and command operations, emergency lighting, siren components, wiring and electrical hardware and radio installation, are necessary. This expense is estimated at \$6,000.

Motorola Solutions Quote No. 3693416, issued under Sourcewell Contract No. 36273 - SOURCEWELL 042021-MOT, totals \$8,413.16 for an APX 6500 enhanced 7/800 MHz mobile radio, an E5 control head, antenna, speaker, encryption, software licenses, a five-year essential service plan, and estimated tax. These components are necessary to equip the vehicle for police service.

FISCAL IMPACT

No additional funds are being requested. The approved FY 2026-27 Equipment Replacement Fund budget includes \$100,000 for the identified purchase. The combined vehicle purchase, emergency-equipment installation, and mobile-radio costs total \$77,853.

ATTACHMENT

- A. Dublin Automotive Group Quote, dated June 23, 2026
- B. Motorola Solutions Quote No. 3693416, dated June 23, 2026

By: Frederick Shavies II, Chief of Police



BUSINESS ELITE

DUBLIN AUTOMOTIVE GROUP
Chevrolet GMC Business Elite Department
GM Fleet & Commercial Sales

Invoice : Date: 06/23/2026

Prepared For:
City of Piedmont
Attn: fshavies@mac.com

Vehicle:
2026 Silverado EV
Fleet Order Based on Alameda County Master Contract No. 901979

Pricing:
MSRP Estimate: \$69,340
Fleet Price: \$56,885.03
Keys (2): 0
Delivery Fee (Non-Taxable): \$300.00
Subtotal: 57,185.03

Tax (10.75%): \$6,124.28
Fees: \$130.75 (Filing \$37.00, Tire \$8.75, (Non Tax) 85 Doc Fee (License Exempt))

TOTAL: \$63,440.06

Notes:
Payment: Make payment to Dublin Chevrolet

Contact: Carlos Prado Fleet & Commercial Manager Cell: 213-271-6461 Email:
carlosp@cacargroup.com



QUOTE-3693416
6500 Mobile with E5 CH

Billing Address:
PIEDMONT, CITY OF
120 VISTA AVE
PIEDMONT, CA 94611
US

Shipping Address:
PIEDMONT, CITY OF
120 VISTA AVE
PIEDMONT, CA 94611
US

Quote Date:06/23/2026
Expiration Date:07/23/2026
Quote Created By:
JAMES WYLIE
JAMES.WYLIE@
motorolasolutions.com
972-837-0008

End Customer:
PIEDMONT, CITY OF
Lisa Douglas
ldouglas@piedmont.ca.gov
510-420-3014

Contract: 36273 - SOURCEWELL 042021-
MOT
Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500					
1	M25URS9PW1BN	MOBILE RADIO APX6500 ENHANCED 7/800 MHZ	1	\$3,764.00	27.0%	\$2,747.72	\$2,747.72
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	1	\$0.00	0.0%	\$0.00	\$0.00
1b	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	1	\$480.00	0.0%	\$480.00	\$480.00
1c	GA00250AA	ADD: GNSS/BT-WIFI THRU MNT ANT, 17FT LOW LOSS PFP-100A/240, QMA	1	\$118.00	27.0%	\$86.14	\$86.14
1d	GA00580AA	ADD: TDMA OPERATION	1	\$530.00	27.0%	\$386.90	\$386.90
1e	G51AU	SOFTWARE LICENSE ENH: SMARTZONE OPERATION APX6500	1	\$1,412.00	27.0%	\$1,030.76	\$1,030.76
1f	G67DT	ADD: REMOTE MOUNT E5 APXM	1	\$350.00	27.0%	\$255.50	\$255.50
1g	GA09001AA	ADD: WI-FI CAPABILITY	1	\$353.00	27.0%	\$257.69	\$257.69
1h	G298AS	SOFTWARE LICENSE ENH: ASTRO 25 OTAR W/ MULTIKEY	1	\$871.00	27.0%	\$635.83	\$635.83
1i	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	1	\$71.00	27.0%	\$51.83	\$51.83



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



QUOTE-3693416
6500 Mobile with E5 CH

Line #	Item Number	Description	Qty	List Price	Disc %	Sale Price	Ext. Sale Price
1j	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$560.00	27.0%	\$408.80	\$408.80
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	0.0%	\$0.00	\$0.00
1l	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	1	\$16.00	27.0%	\$11.68	\$11.68
1m	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	1	\$607.00	27.0%	\$443.11	\$443.11
1n	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$767.00	27.0%	\$559.91	\$559.91
1o	W22BA	ADD: STD PALM MICROPHONE APX	1	\$85.00	27.0%	\$62.05	\$62.05
1p	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	0.0%	\$0.00	\$0.00
1q	GA01630AA	ADD: SMARTCONNECT	1	\$0.00	0.0%	\$0.00	\$0.00
1r	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	1	\$353.00	27.0%	\$257.69	\$257.69

Subtotal \$7,675.61

Estimated Tax \$737.55

Grand Total **\$8,413.16(USD)**

Notes:



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
6/16/2026	3850

Name / Address
Piedmont Police Department 403 Highland Ave Piedmont, Ca 94611

Attention
Capt. Monahan

Vehicle#	Terms	Rep
EV Silverado	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	250.00T
5045	Blue Sea 4 gang fuse block	1	35.00T
EMPS2STS3R	Sound Off Mpower red stud mount (two in windshield, two in rear window & one in grille if available space)	5	650.00T
EMPS2STS3B	Sound Off Mpower blue stud mount (two in windshield, two in rear window & one in grille if available space)	5	650.00T
PMP2WSDDDB	Sound Off dual windshield shroud for Mpower lights	4	68.00T
BETA112R	Whelen Beta remote siren amp	1	280.00T
SA315P	Whelen low profile siren speaker	1	270.00T
SAK9	Whelen universal siren speaker bracket for 315 series speaker.	1	40.00T
Toggle	On / off toggle switch.	2	17.00T
SC-1902	Momentary button for airhorn	1	9.15T
CM-708	Grill light brackets	2	90.00T
Labor	Install and wire emergency equipment and police radio	1	3,000.00T
Freight	Freight	1	65.00T
Subtotal			\$5,424.15
Sales Tax (9.5%)			\$515.29
Total			\$5,939.44