

City of Piedmont COUNCIL AGENDA REPORT

DATE: November 4, 2024

TO: Mayor and Council

FROM: Rosanna Bayon Moore, City Administrator

SUBJECT: Consideration of the Purchase of One Police Vehicle and Outfitting to Replace Existing Police Vehicle and Equipment in the amount of \$115,000; Authorization for the City Administrator to Execute Related Contract Documents

RECOMMENDATION

Approve the purchase of one police vehicle and outfitting to replace an existing police vehicle and equipment in the amount of \$115,000; authorize the City Administrator to execute contract documents for the purchase of a 2025 Ford Hybrid Sport Utility Vehicle (SUV), Police Interceptor package, extended warranty and the associated outfitting, consisting of emergency response and communication equipment required to put the vehicle into service.

BACKGROUND

The FY 2024/25 Budget for the Piedmont Police Department included the planned replacement of a 2019 Ford Interceptor police vehicle currently in service. The vehicle has exceeded five years of service and has required increased repairs and maintenance due to age and mileage which is currently over 70,000 miles. Limited supply of law enforcement rated vehicles in the marketplace, the number of units that reached end-of-life, and several criminal incidents involving suspects intentionally ramming occupied police vehicles during enforcement activity, have contributed to the challenge of maintaining the City's fleet.

Purchasing procedures are outlined in the Piedmont City Code and staff located a vehicle for purchase within the City Administrator's signature authority. The City Administrator authorized staff to acquire the vehicle out of operational necessity with the understanding that the outfitting of the unit which would exceed her signature authority would be brought before the City Council for final approval.

The Ford SUV Police Interceptor is widely used throughout California as a police response vehicle. The City of Piedmont has two of these vehicles in its current fleet. The Department has been pleased with their durability, reliability and functionality.

Staff have continually evaluated gasoline alternatives in accordance with the City's Climate Action Plan. While necessary infrastructure for an electric police fleet has not been established, this is the first hybrid Police Interceptor the City has acquired. It will emit less pollutants than the standard gasoline vehicle and provide cost savings in fuel. Studies have shown the hybrid engine option could save approximately 1,200 gallons of gas per year. At \$4.00 per gallon, a savings of \$4,800 per year is estimated and \$24,000 over five years is estimated.

Standard warranty coverage from Ford comes with a three year – 36,000-mile warranty. Staff recommends the City of Piedmont secure a five year – 100,000-mile warranty for an additional cost of \$2,450. This provides complete premium warranty coverage for the life of the car with the City at a rate of \$40.83 per month. This type of warranty coverage has proved beneficial to the City for the past four cars purchased.

ADDITIONAL INFORMATION

The City must use Motorola for the radio equipment as it is the vendor selected through a competitive process by the East Bay Regional Communications System Authority (EBRCSA) of which the City is a subscriber. The vendor for the mobile computer equipment provided a bid through a cooperative purchasing program with the State of California in accordance with City Code Section 2.154(h).

Staff has also obtained multiple quotes for the vehicle and the vehicle outfitting package, to ensure the City is receiving the best pricing in adherence with the purchasing procedures for all components of this purchase.

Staff proposes to purchase the vehicle and extended warranty from Chalmer's Ford and the outfitting package through Priority 1 Public Safety Equipment Installation, Inc. ("Priority 1"). The vehicle quotes were obtained from vendors who had a hybrid police interceptor in stock. This was done to prevent the long lead times (six months) for a vehicle to be factory built. Quotes include the cost to ship and the warranty expense. To ensure the City was receiving the best value, quotes were solicited for the vehicle and build-up.

Vehicle Bids

Chalmers Ford \$55,831
Peoria Ford \$56,875
Folsom Lake Kia \$58,220

Outfitting Bids

Priority 1 - \$29,415
AEP - \$32,163
WATTCO – \$34,162

Mobile Computer equipment - \$11,584
Radio equipment- \$7,834
Vehicle stickers - \$500

Total Cost = \$105,164

FISCAL IMPACT

Funds from the Equipment Replacement Fund for police vehicles in the amount of \$96,000 have been budgeted in the FY 24/25 for this request. The requested amount of \$115,000, which is over the total anticipated cost of \$105,164, includes a contingency for unanticipated costs. The overage will be absorbed by the Police Department's FY 2024-25 general fund budget.

ATTACHMENTS

Exhibit A: Chalmers Ford quote for \$55,831

Exhibit B: Peoria Ford quote for \$56,875

Exhibit C: Folsom Lake Kia quote for \$58,220

Exhibit D: Priority 1 vehicle outfitting bid - \$29,415

Exhibit E: AEP outfitting bid - \$32,163

Exhibit F: WATTCO outfitting bid - \$34,162

Exhibit G: CDCE - \$11,584

Exhibit H: Motorola Solutions - \$7,834

Exhibit I: CDCE Panasonic Justification

Exhibit J: NASPO ValuePoint Cooperative Purchasing Program Addendum

Chalmers Ford**INVOICE**

2500 Rio Rancho Blvd
Rio Rancho, NM 87124

(505) 554-6447

SOLD TO: City of Piedmont
 120 Vista Ave,
 Oakland, CA 94611

SHIPPED TO: City of Piedmont
 120 Vista Ave,
 Oakland, CA 94611

INVOICE NUMBER	698708
INVOICE DATE	October 11TH, 2024
MEMBER PO #.	926241310
CES PO#	
TERMS	Due On Receipt
SALES REP	Mike Michnuk
SHIPPED VIA	Pick UP
F.O.B.	Dealership
PREPAID or COLLECT	

Sales Tax Rate:

0.00%

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
1	2025 Ford Police Interceptor , Agate Black, Per Proposal #091824-4 1FM5K8AW4SGA15026	\$ 55,830.60	\$ 55,830.60
		SUBTOTAL	55,830.60
		TAX	
		FREIGHT	
			\$55,830.60 PAY THIS AMOUNT

DIRECT ALL INQUIRIES TO:
 Mike Michnuk
 (505) 554-6447
 email: mmichnuk@chalmersford.com

MAKE ALL CHECKS PAYABLE TO:
 Chalmers Ford
 Attn: Accounts Receivable
 2500 Rio Rancho Blvd SE
 Rio Rancho, NM 87124

THANK YOU FOR YOUR BUSINESS!



Perfect Delivery Checklist

Customer Completes

PRIMARY DRIVER CONTACT INFORMATION:

Please send all my vehicle information including recall notices to:

Last Name: _____ First Name: _____ Mr./Mrs./Ms. _____

Mailing Address: _____

City: _____ State: _____ Zip: _____ Phone: (____) _____

E-mail Address: _____

Stock # _____

Deal # _____

SYNC Equipped? Initial Initial
YES NO

DELIVERY CHECKLIST REVIEW

- ☐ Cleanliness of the vehicle & full tank of gas
- ☐ Explanation of your vehicle's features, equipment & technology
- ☐ Jack and crank for the spare tire and its location
- ☐ Everything on your vehicle in working order
- ☐ Scheduled first maintenance appointment
- ☐ Location of the Quick Lane Service Centers
- ☐ Explanation of vehicle service process & how to get vehicle serviced at the dealership
- ☐ Connected (pairing) mobile phone to SYNC
- ☐ Ford Pass Rewards
- ☐ SYNC Concierge Initial Initial
YES NO
- ☐ The Delivery Process was Excellent

☐ Did We Activate Ford Pass?

☐ *Did We Set Up Preferred Dealer?

Work to be done:

ACCEPTANCE OF VEHICLE

Customer Completes

I acknowledge that all items checked on this Perfect Delivery Checklist have been reviewed with me, by my delivery person, to my complete satisfaction. I accept delivery of this vehicle and am satisfied with its condition.

Customer: Chris Monahan
Chris Monahan (Oct 9, 2024 10:00 PDT)

Date: 10/11/2024

Delivery Person: _____

Date: 10/11/2024

SMP Initial VIN Initial
YES YES



2500 Rio Rancho Dr. SE
Rio Rancho, Nm 87124
(505) 897-2500 ♦ www.chalmersford.com

BUYER ACKNOWLEDGEMENT REGARDING RECALLS

All motor vehicles are subject to potential RECALLS by the manufacturer, and at the direction of the National Highway Traffic Safety Administration (NHTSA). Recalls and recall information change from time to time.

Current RECALL INFORMATION for this or any other vehicle is available from the NHTSA website, SaferCar.gov, which includes a Vehicle Identification Number (VIN) lookup.

A SaferCar.gov lookup for your vehicle around the time of your purchase shows the following:

- ☒ No open recalls found
☐ One or more open recalls found:

The following recall(s) have been performed (documentation provided):

The following open recall(s) HAVE NOT BEEN PERFORMED:

It is your responsibility to check back with us (or another manufacturer-authorized dealership) regularly to complete this recall as soon as it is feasible. (We do not undertake to send you notice when recall parts become available or wait time diminishes.)

- ☐ Unable to lookup, or lookup not performed (Buyer to perform buyer's own SaferCar.gov lookup)

We, CHALMERS FORD, recommend that you promptly register your ownership of this vehicle with the manufacturer so that you can receive recall notices directly from the manufacturer.

We, CHALMERS FORD, do not represent or warrant that prior recalls on this vehicle have been performed before selling it to you.

Thank you.

CITY OF PIEDMONT

Acknowledged by Buyer: _____

Please print name

Signature: _____

Chris Monahan
Chris Monahan (Oct 9, 2024 10:00 PDT)

Date: 10/11/2024

LAW ODOM-103-N_e

DEAL # 698708

CITY OF PIEDMONT

58185

CUSTOMER'S NAME

STOCK NO.

ODOMETER DISCLOSURE STATEMENT

Federal law (and State law, if applicable) requires that you state the mileage upon transfer of ownership. Failure to complete or providing a false statement may result in fines and/or imprisonment.

I, CHALMERS FORD (transferor's name, Print)

state that the odometer now reads 45 (no tenths) miles and to the best of my knowledge that it reflects the actual mileage of the vehicle described below, unless one of the following statements is checked.

☐ (1) I hereby certify that to the best of my knowledge the odometer reading reflects the amount of mileage in excess of its mechanical limits.

☐ (2) I hereby certify that the odometer reading is NOT the actual mileage.
WARNING - ODOMETER DISCREPANCY.

MAKE	MODEL	BODY TYPE
FORD	POLICE	4DR SUV
VEHICLE IDENTIFICATION NUMBER		YEAR
1FM5K8AW4SGA15026		25

x

Jocelyn Hernandez
TRANSFEROR'S SIGNATURE

CHALMERS FORD

PRINTED NAME

2500 RIO RANCHO BLVD

TRANSFEROR'S ADDRESS (STREET)

RIO RANCHO NM 87124

CITY

STATE

ZIP CODE

OCTOBER 11, 2024

DATE OF STATEMENT

x

Chris Monahan
Chris Monahan (Oct 9, 2024 10:00 PDT)
TRANSFeree'S SIGNATURE

PRINTED NAME

CITY OF PIEDMONT

TRANSFeree'S NAME

120 VISTA AVE

TRANSFeree'S ADDRESS (STREET)

OAKLAND CA 94611

CITY

STATE

ZIP CODE

LAW

FORM NO. ODOM-103-N_e (REV. 3/13)

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THERE ARE NO WARRANTIES, EXPRESS OR IMPLIED, AS TO CONTENT OR FITNESS FOR PURPOSE OF THIS FORM. CONSULT YOUR OWN LEGAL COUNSEL.

PURCHASE AGREEMENT

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2500 Rio Rancho Blvd. SE • Rio Rancho, NM 87124
(505) 897-2500

PURCHASER CITY OF PIEDMONT		RES. (505) 252-5571
ADDRESS 120 VISTA AVE		BUS. (505) 252-5571
CITY OAKLAND CA	ZIP 94611	DATE 10/11/2024
SALESMAN JOCELYN HERNANDEZ		

I hereby agree to purchase from you under the terms and conditions specified below and on the reverse side hereof, the following:

NEW XXX	YEAR 2025	MAKE FORD	SERIES POLICE	SERIAL NUMBER 1FM5K8AW4SGA15026		
DEMO	EXTERIOR		INTERIOR	APPROXIMATE DELIVERY DATE	STOCK NUMBER	DEAL NUMBER
USED	BLACK				58185	698708
WORK/EQUIPMENT PROMISED				SELLING PRICE		
NO OTHER WORK/EQUIP PROMISED				52,830.60		
PO# 0926241310						
NO OTHER WORK/EQUIP PROMISED						
Chalmers Ford and the customer have agreed upon the above listed work to be done to the vehicle purchased. There have been no other representations made for items to be added or deleted on this purchase.				TOTAL PRICE OF VEHICLE		
				52,830.60		
Purchaser's Signature 				TRADE-IN ALLOWANCE		
				N/A		
Purchaser warrants (guarantees) (a) that there are no liens on the Trade-In vehicle and that Purchaser owes no one any money for the vehicle or repairs to the vehicle, except as may be shown on the face of this agreement; (b) that the vehicle has not been flood damaged or has insurance dated title or has been declared a total loss for insurance purposes.				TRADE DIFFERENCE		
				52,830.60		
I understand that if my pay-off on my trade-in is more than the contracted price, I will pay any and all shortages immediately upon request to provide a clear title. I also agree to provide Chalmers Ford immediately with a title to my trade-in.				TAX & LICENSE		
Purchaser's Signature 				DEALER TRANSFER SERVICE FEES		
				TOTAL DELIVERED PRICE		
				52,830.60		
				FACTORY REBATE		
				N/A		
				N/A		
DESCRIPTION OF TRADE-IN				Less Partial Payment		
YEAR	MAKE	MODEL				
ODOMETER MILEAGE	VEHICLE I.D. NO.		CASH BALANCE DUE PLUS ANY AMOUNT OWED ON TRADE-IN			
BALANCE OF TRADE-IN OWED TO			52,830.60			
			EXTENDED SERVICE PLAN			
			3,000.00			
			TOTAL BALANCE DUE			
			55,830.60			

WARRANTY INFORMATION		
CM (Buyer initials) NEW VEHICLES AND DEMONSTRATORS: THIS VEHICLE IS SOLD WITH A MANUFACTURER'S LIMITED WARRANTY. THE MANUFACTURER'S LIMITED WARRANTY IS BUYER'S EXCLUSIVE REMEDY FOR ANY DEFECTS IN THE VEHICLE. DEALER MAY PERFORM REPAIRS UNDER THE MANUFACTURER'S LIMITED WARRANTY, BUT DEALER IS NOT RESPONSIBLE FOR THE MANUFACTURER'S LIMITED WARRANTY OR FOR ANY IMPLIED WARRANTIES MADE BY THE MANUFACTURER. DEALER MAKES NO WARRANTY ON THIS VEHICLE AND DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IF ANY WARRANTY IS DEEMED TO HAVE BEEN MADE BY DEALER, OR IF THIS VEHICLE IS SOLD WITH A SERVICE CONTRACT, THE TERMS OF ANY SUCH WARRANTY OR SERVICE CONTRACT ARE AS PROVIDED THEREIN, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE LIMITED TO THE DURATION OF SUCH WARRANTY OR SERVICE CONTRACT, AND BUYER'S EXCLUSIVE REMEDY IS REPAIR OR REPLACEMENT OF DEFECTIVE PARTS BY DEALER. (Buyer initials) USED VEHICLES: "NEW MEXICO LAW REQUIRES THAT THIS VEHICLE WILL BE FIT FOR THE ORDINARY PURPOSES FOR WHICH THE VEHICLE IS SUED FOR FIFTEEN DAYS OR FIVE HUNDRED MILES AFTER DELIVERY, WHICHEVER IS EARLIER, EXCEPT WITH REGARD TO PARTICULAR DEFECTS DISCLOSED ON THE FIRST PAGE OF THIS AGREEMENT. YOU (THE CONSUMER) WILL HAVE TO PAY UP TO TWENTY-FIVE DOLLARS (\$25.00) FOR EACH OF THE FIRST TWO REPAIRS IF THE WARRANTY IS VIOLATED." THIS VEHICLE IS OTHERWISE SOLD AS IS (AFTER 15 DAYS OR 500 MILES), WITHOUT ANY FURTHER WARRANTY, EXPRESS OR IMPLIED, UNLESS A FURTHER WARRANTY IS GIVEN IN WRITING BY DEALER. IF ANY FURTHER WARRANTY IS GIVEN IN WRITING BY DEALER, OR IF THIS VEHICLE IS SOLD WITH A SERVICE CONTRACT, THEN THE TERMS OF SUCH FURTHER WARRANTY OR SERVICE CONTRACT ARE AS PROVIDED THEREIN, ANY IMPLIED WARRANTIES OR MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE LIMITED TO THE DURATION OF SUCH WRITTEN WARRANTY OR SERVICE CONTRACT, AND BUYER'S EXCLUSIVE REMEDY IS REPAIR OR REPLACEMENT OF DEFECTIVE PARTS BY DEALER. USED VEHICLES: ATTENTION CONSUMER: Sign here only if the dealer has told you that this vehicle has the following problems and you agree to buy the vehicle on those terms: 1 _____ 2 _____ 3 _____ Consumer Signature: _____ ALL VEHICLES: DEALER IS NOT LIABLE FOR INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES ARISING OUT OF THIS SALE OR THE USE OF THIS VEHICLE, INCLUDING BUT NOT LIMITED TO LOSS OF USE, LOSS OF TIME, INCONVENIENCE, TRANSPORTATION, RENTAL, LOSS OF EARNINGS OR PROFITS, OR ANY COMMERCIAL LOSS. (This paragraph only applies after expiration of New Mexico's automatic 15-day/500-mile implied warranty in the case of used vehicles.) USED VEHICLES AND DEMONSTRATORS: THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.		

ADDITIONAL TERMS AND CONDITIONS

1. **Manufacturer.** "Manufacturer" means the manufacturer which manufactures or assembles the property being purchased. Dealer is not an agent of manufacturer. Dealer and Purchaser are the sole parties to this Purchase Agreement.
2. **Security Interest.** Purchaser grants to Seller a security interest in the property, plus all additions, accessions and the proceeds of the property. Once this Purchase Agreement becomes binding, and if Purchaser shall fail to complete the sale, except as hereinbelow provided, Seller may exercise its security interest by retaking possession of the property and Seller further shall have the right to retain as liquidated damages any cash deposit or down payment made by Purchaser and to sell any trade-in vehicle and retain the proceeds of the sale as further liquidated damages. This Purchase Agreement is not a credit agreement.
3. **Trade-In Vehicle.** Purchaser authorizes Dealer to sell the Trade-In in its usual course of business after delivery to Dealer, whether or not the purchase of the Vehicle is ever completed. If the Trade-In has been sold by Dealer before cancellation or termination of this Order, Purchaser agrees to accept as full payment for the Trade-In the proceeds of the sale less a selling commission of fifteen percent (15%) paid to Dealer and less Dealer's expenses of repair, reconditioning, storage and, if applicable, advertising.
4. **Rights Concerning Vehicle Before Purchase Completed.** Purchaser shall not have any rights in the Vehicle to be purchased until dealer receives final payment.
5. **IMPORTANT:** If your new passenger or light truck purchased on or after January 1, 1985 is defective, and cannot be made to conform to its applicable express warranty coverage after four repair attempts, or is out of service for more than forty-five (45) calendar days during the period of one year or the term of its applicable express warranty, whichever is earlier, you may be entitled under state law to a replacement or to a refund. You must first notify the manufacturer of the problem in writing and provide the manufacturer an opportunity to repair the vehicle. In the event of a refund, the value of the traded in vehicle will be established by the National Automobile Dealers Association Used Car Guide and not the value allowed in the sales contract. (Lemon Law does not apply to used vehicles.)
6. **THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OR SALE.**
7. Purchaser certifies that all information contained herein is complete and accurate. Purchaser also authorizes an investigation of credit and employment history and the further release of any information about recent credit experience (Fair Credit Reporting Act) to Dealer.

NATIONAL VEHICLE SERVICE CONTRACT APPLICATION, TERMS & CONDITIONS

(Excludes Medium Duty, Incomplete and Diesel EngineCARE plans) DEAL# 00698708

PROTECT

Vehicle Identification Number ("VIN") (17 Digits) 1FM5K8AW4SGA15026			Signature Date 10/11/2024		Warranty Start Date 10/11/2024		FBA/L-CPO Upgrade Plans ☐ FBA Gold ☐ FBA Blue ☐ L-CPO Non-CPO Wraps ☐ Powertrain		
Internet Sale ☐	IPP ☐	IPP Term	Current Mileage 45						
Surcharges: ☐ 12 Months/12,000 Miles ☐ Snowplow ☒ Commercial Use ☐ 36 Months/36,000 Miles or 48 Months/50,000 Miles (Lincoln Vehicles) ☐ Specialty - Emergency (Fire, Ambulance, Police [Non-Ford], Limo, Livery, Shuttle, Tow Truck)									
New Plan Coverage: Coverage begins at Warranty Start Date and Zero Miles • Mechanical or FBA Gold Upgrade - PremiumCARE, ExtraCARE, BaseCARE, PowertrainCARE (Standard Deductible is \$100) • L-CPO (Lincoln) - PremiumCARE (Standard Deductible is \$100) • PowertrainCARE Wraps - (Standard Deductible is \$100) • LeaseCARE - New PremiumCARE with Wear Items (Standard Deductible is \$0) • RentalCARE - (Standard Deductible is \$0) Used Plan Coverage: Coverage begins at Signature Date and Current Miles • Mechanical - PremiumCARE, ExtraCARE, BaseCARE, PowertrainCARE (Standard Deductible is \$100) • FBA Blue Upgrade - PremiumCARE, ExtraCARE, BaseCARE, PowertrainCARE (Standard Deductible is \$100)									
PLAN COVERAGE ☒ New ☐ Used		Deductible	Plan Term Months Mileage		Plan Expiration - (Earliest of) Date Mileage		Purchase Price	Sales Tax	Total Purchase Price with Sales Tax
PREMIUM		100.00	60	100000	10/11/29	100000	\$ 3,000.00	\$ N/A	\$ 3,000.00
Options: ☐ Pick Up & Delivery/ Mobile Service ☐ Key Services Delete ☐ Interior/Exterior Lighting Delete ☐ First Day Rental Delete ☐ Enhanced Rental Delete									

DISCLOSURE INFORMATION:

THIS IS NOT AN INSURANCE CONTRACT. THE PURCHASE OF THIS AGREEMENT IS NOT REQUIRED IN ORDER TO PURCHASE, OR OBTAIN FINANCING FOR A MOTOR VEHICLE. YOU MAY PURCHASE THE SERVICE CONTRACT BY CASH OR UNSECURED CREDIT CARD. IF YOU ELECT TO PURCHASE THIS AGREEMENT, IT GIVES YOU SPECIFIC LEGAL RIGHTS, WHICH MAY VARY FROM STATE TO STATE. I acknowledge receipt of a complete copy of this Application and Terms and Conditions (the "Agreement") at signing and agree to all the terms and conditions. I agree to maintain the covered vehicle in accordance with the manufacturer's stated periodic maintenance recommendations as a condition of receiving coverage under this Agreement, except as otherwise provided by law. I have read this Agreement in its entirety and specifically acknowledge the provisions pertaining to My duties relating to required maintenance of the Covered Vehicle; the duty to prevent further loss; how to obtain service and any required documentation I must keep; the parts and services covered; applicable time or mileage limitations; exclusions; and my right to return this Agreement and receive a refund. The implied warranty of merchantability on the covered vehicle is not waived if You purchased this Agreement within 90 days of the purchase of the covered vehicle and We or the Selling Dealer also sold the Covered Vehicle.

Contract Holder Initials ()

SERVICE CONTRACT HOLDER/PURCHASER

Name CITY OF PIEDMONT		For Terms and Conditions, visit our webpage at https://fordprotect.ford.com/fplp-8250-nat-w-key/ or scan the QR code below.	
Signature (Not Valid without Signature) <i>Chris Monahan</i> Chris Monahan (Oct 9, 2024 10:00 PDT)		Signature Date OCT 11TH 2024	
Address (City/State/Zip Code) 120 VISTA AVE OAKLAND CA 94611			
Customer's E-Mail Address CMONAHAN@PIEDMONT.CA.GOV			
Service Contract Lienholder Name			

DEALERSHIP INFORMATION

Dealership Signature <i>Jocelyn Hernandez</i>			
Dealer Name CHALMERS FORD		Telephone No DNC*5058972500	
Address (City/State/Zip Code) 2500 RIO RANCHO BLVD RIO RANCHO NM 87124			
Employee Stars Id		P&A Code	

@F0003AG

PFVT Motors, LLC.

9130 West Bell Road

Peoria, AZ 85382

Wesley Boswell

Government Account Team

Direct: 480-696-5930



Date	9/17/2024
Valid Until	9/22/2024
Contract	CTR059322 - AZ STATE
PO	
Lead Time	In Stock

Customer:
City of Piedmont
Chris Monahan
510-420-3012
CMonahan@piedmont.ca.gov

Invoice Address:
120 Vista Avenue
Piedmont, CA 94611

Delivery Address:

Description				Line Total
POLICE INTERCEPTOR SG A17888 2025 UTILITY AWD EXTERIOR 119" WHEELBASE OXFORD WHITE 3.3L HYBRID ENGINE INTERIOR 10-SP MODULR HYBRD AUTO TRN EBONY CLOTH FRT/VINYL REAR				MSRP \$52,920.00
EXTERIOR ☐ 18" H.D.STEEL WHEELS ☐ 255/60R18 A/S BSW POLICE TIRES ☐ CLASS III HITCH RECEIVER ☐ DUAL EXHAUST SYSTEM ☐ DUAL POWER MIRRORS ☐ FULL SIZE 18" SPARE W/TPMS ☐ HEADLAMPS - AUTO, LED LOW/HIGH INCLUDES FRONT HOUSING (W/ LED WIG-WAG) ☐ KEY LOCKS (DR/PASS/LFTGT) ☐ PRIVACY GLASS 2ND/3RD ROW	INTERIOR ☐ 35/30/35 SPLIT VINYL REAR ☐ A/C W/AUTOMATIC CLIMATE CONTROL, DUAL ZONE ☐ BLACK VINYL FLOOR COVERING ☐ CERTIFIED SPEEDOMETER ☐ CLOTH BUCKET FRONT SEATS ☐ CONSOLE MOUNTING PLATE ☐ ENGINE HOUR / IDLE METER ☐ HTD SANITIZATION SOLUTION ☐ RED/WHITE TASK LIGHTING ☐ PWR DR/PASS SEAT W/LUMBAR ☐ SEATBACK INTRUSION PLATES ☐ TILT/TELESCOPING STEERING WHL W/ 4 CONFIGURABLE LATCHING SWITCHES	☐ UNIVERSAL TOP TRAY FUNCTIONAL ☐ AM/FM/MP3/BLUETOOTH & USB ☐ COLUMN MOUNTED SHIFTER ☐ ENGINE OIL COOLER ☐ FULL-TIME ALL WHEEL DRIVE SYSTEM ☐ HEAVY DUTY SUSPENSION ☐ HEAVY-DUTY 80-AMP BATTERY ☐ INTERIOR TRUNK/LIFTGATE RELEASE ☐ POLICE BRAKES: 4 WHL DISC W/ ABS & TRACTION CONTROL ☐ POWER STEERING W/EPAS ☐ REAR VIEW CAMERA ☐ TRANSMISSION OIL COOLER	☐ TRANSMISSION-10-SPEED AUTO SAFETY/SECURITY ☐ 75 MPH REAR-CRASH TESTED ☐ ADVANCETRAC™ WITH RSC® ☐ AIRBAGS - FRONT AND SIDE ☐ AIRBAGS - SAFETY CANOPY ☐ SOS POST CRASH ALERT SYS ☐ TIRE PRESSURE MONITOR SYS WARRANTY ☐ 3 YR/36K MILE BUMPER-TOBUMPER WARRANTY ☐ 5 YR/100K MILE POWERTRAIN CARE EXTENDED SERVICE PLAN (ZERO DEDUCTIBLE)	
INCLUDED ON THIS VEHICLE EQUIPMENT GROUP 500A OPTIONAL EQUIPMENT/OTHER .FM STEREO 50 STATE EMISSIONS NO CHARGE SPOT LAMP LED DR - WHELEN 420.00 FRONT HEADLAMP LIGHT SOLUTION 900.00 TAIL LAMP LIGHTING SOLUTION 430.00 REAR CONSOLE MOUNTING PLATE 60.00 FRONT LICENSE PLATE BRACKET NO CHARGE				
Window tint, 2 Additional keys 4 total, Delivery Warranty Ford Premium Care ESP 5YR / 100K / \$0				INCLUDED INCLUDED

Special Notes and Instructions
Arizona sales tax exempt with out of state delivery
Shipping to Piedmont, CA
Unit(s) in stock and ready for delivery
Stock # SGA17888
We have (4) available units in this spec

Subtotal	\$52,920.00
Sales Tax 0.00%	\$0.00
Tire Tax 5	\$5.00
Extended Warranty	\$2,450.00
Flooring	\$0.00
Freight / Delivery	\$1,500.00
Docs & Registration	\$0.00
Total Per Unit	\$56,875.00
Quantity of Units	1
PO Total	\$56,875.00

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO.

Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Wesley Boswell

Thank you for your business!

9130 W Bell Road, Peoria AZ 85382
 480-696-5930 - wesley.boswell@governmentautosales.com

J.D. POWER

2025 Ford Police Interceptor Utility AWD for Sale

\$58,220 \$1,148.54/month est.



1 of 1



Mileage
7

Folsom Lake Kia
12751 Folsom Blvd., Folsom, CA, 95630

Vehicle Basics

MPG City/Hwy
No data

Drivetrain
All Wheel Drive

Transmission
Automatic

Mileage
7

Exterior Color
Black

Interior Color
Black

Fuel Type
Hybrid

Engine
6 Cylinder Engine

VIN
1FM5K8AW5SGA36483

Stock
FL3268

Know before you buy!

[Get a Vehicle History Report](#)



Feature Highlights

Technology

- Backup Camera
- Keyless Entry
- WIFI Hotspot

Safety

- Automatic Emergency Braking
- Blind Spot Monitor
- Brake Assist
- Rear Cross Traffic Alert

Interior

- Dual Climate Control
- Power Driver Seat
- Rear Air Conditioning Controls

Exterior

- Rear Spoiler
- Trailer Hitch

[View All Specifications and Features](#)

**2025 Police Interceptor Utility for Sale near
Chicago, IL 60629**



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
10/18/2024	3585

Name / Address
Piedmont Police Department 403 Highland Ave Piedmont, Ca 94611

Attention
Capt. Monahan

Vehicle#	Terms	Rep
Ford PIU	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	750.00T
27.1.20	27 Circuit Power Distribution Center	1	740.00T
CORE	Whelen Core siren system	1	1,085.50T
EB8DEDE	Whelen Legacy WCX 48" dual color lightbar.	1	2,550.00T
BK2019ITU20	Setina Aluminum Pushbumper for 2020-2023 Police Interceptor	1	995.00T
FK0400ITU20	Utility with Red/Blue/White Whelen ION LED's.	1	565.95T
MMSU1	Setina Fender Wraps for PB400 Pushbumpers for 2020 Poilce	1	66.00T
GK11211B1UHKSSCA	Interceptor Utility	2	910.00T
48009	Magnetic mic clip kit.	1	84.00T
QK0566ITU20	Setina T-Rail with one universal and one Blac-Rac lock	2	1,435.00T
WK0595ITU20	'A-Series' High Power Cool White	1	325.00T
VTX609R	Setina Full Replacement Prisoner Seat with Center Pull Seatbelt	1	115.00T
VTX609B	System. Includes #12VS Stationary Window Polycarbonate Cargo	1	115.00T
VTXADAPP	Partition	1	10.00T
sa315P	Setina Window Barrier VS Polycarbonate	1	265.70T
SAK9	Whelen low profile siren speaker	1	36.00T
EMPS2STS4D	Whelen universal siren speaker bracket for 315 series speaker.	1	140.00T
EMPS2STS4E	Sound Off Mpower red/white stud mount (license plate)	1	140.00T
EMPS2STS3R	Sound Off Mpower blue/white stud mount (license plate)	1	130.00T
EMPS2STS3B	Sound Off Mpower red stud mount (window bar)	1	130.00T
Subtotal			
Sales Tax (9.5%)			
Total			



Priority 1 Public Safety Equipment Installation Inc.

425 Harbor Blvd. #6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
10/18/2024	3585

Name / Address
Piedmont Police Department 403 Highland Ave Piedmont, Ca 94611

Attention
Capt. Monahan

Vehicle#	Terms	Rep
Ford PIU	Net 30	Marc

Item	Description	Qty	Total
1K0574ITU20FR	SPT Single Prisoner Transport Partition #6VS Coated Poly Used with Full Replacement Seat	1	1,170.00T
Misc	Single prisoner partiton gun mount bracket	1	110.00T
INV-FF-BIRCHBOA...	Birch board for false floor	1	40.00T
INV-FF-ELETRAY-I...	False Floor with Electronics Tray W/Wings Polyurea Finish for 2020 Utility	1	890.75T
inv-con-dn-isuv-20	Innovative 14" sloped console for 2020 Utility with cup holders, armrest and face plates	1	890.75T
500-0001	Hint universal passenger side seat mount for tablet/computers	1	620.00T
3SCRCDCR	Whelen 3" red/white L.E.D compartment light.	1	79.40T
Paint	Paint four doors white	1	1,500.00T
Misc	Angel Armor ballistic door panels. Both front doors	1	3,364.58T
Misc	Driver side spotlight and mounting bracket	1	350.00T
Labor	Install and wire emergency equipment	1	6,000.00T
Labor	Drill 'A' Pillar and install driver side spotlight and bracket	1	350.00
Labor	Install Angel Armor ballistic panel in both front doors	1	500.00T
Freight	Freight	1	440.00T
Subtotal			\$26,893.63
Sales Tax (9.5%)			\$2,521.64
Total			\$29,415.27

Agency: **Piedmont Police**

Build Type / Project Name: **2025 Utility Patrol**

Year / Make / Model: **2025 Ford PIU**

Trim: **Police Package**

Color: **OEM Black with Aftermarket white paint on 4-doors**

Notes:

Date: **10/3/2024**

Quote: **AS10234-1**



Section	Vendor	Part Number	Description	2024 List \$	Anticipated 2025 Increase	Anticipated 2025 List \$	Agency % off List	QTY	Each	Total
Lightbar / Siren Package	SoundOff	EMPLB00ZLR-481	SoundOff mPower 55" Exterior Lightbar for 2020+ Ford Utility -10 YEAR warranty against lens fading -Dual Color Corner Modules (R/W driver, B/W Pass.) -California Steady Red (Tri-Color Forward Center) -Front Facing Dual Color (R/W driver, B/W Pass.) -Rear Facing Dual Color -LED Alley / Scene Lighting -Rear "brake with Warn" function -Hook Mount Kit for 2025+ Ford Utility -(QSF043330. EMLB01HY1-4Q4)	\$ 5,767.00	2.5%	\$ 5,911.18	55%	1	\$ 2,660.03	\$ 2,660.03
	SoundOff	ENGSA5200RSP	500 Series bluePRINT Siren, Remote Push Button, 200-Watts	\$ 1,896.00	2.5%	\$ 1,943.40	50%	1	\$ 971.70	\$ 971.70
	SoundOff	ENGLMK013	bluePRINT Link Micro Module 2025 PIU	\$ 735.00	2.5%	\$ 753.38	50%	1	\$ 376.69	\$ 376.69
	SoundOff	ETSS100J5	100 Watt Composite Siren Speaker w/ Univ Bkt, 5-YR Warranty	\$ 451.00	2.5%	\$ 462.28	50%	2	\$ 231.14	\$ 462.28
	SoundOff	ENGSYM01	bluePRINT SYNC Module with Antenna	\$ 507.00	2.5%	\$ 519.68	50%	1	\$ 259.84	\$ 259.84
Front Bumper with Front Lighting	Setina	BK15261TU20	PB450-LR4 Push Bumper, SoundOff mPower x4, 2025 Utility	\$ 579.00	3.0%	\$ 596.37	12%	1	\$ 524.81	\$ 524.81
	SoundOff	EMPSCG2STS4D	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Red/White	\$ 245.00	2.5%	\$ 251.13	50%	2	\$ 125.56	\$ 251.13
	SoundOff	EMPSCG2STS4E	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Blue/White	\$ 245.00	2.5%	\$ 251.13	50%	2	\$ 125.56	\$ 251.13
	Patrol Power	FT-UNV-SOB5-BUM-02	Bumper Harness, bluePRINT 500 w/3-Wire x4, Universal	\$ 222.00		\$ 222.00	20%	1	\$ 177.60	\$ 177.60
	Patrol Power	FT-UNV-SOB5-SPK-01	Speaker Harness, SoundOff, Universal	\$ 45.00		\$ 45.00	20%	1	\$ 36.00	\$ 36.00
Headlight LED's	SoundOff	ELUC3H010D	Universal Under Cover LED Insert, 5-Wire, Red/White	\$ 166.00	2.5%	\$ 170.15	50%	1	\$ 85.08	\$ 85.08
	SoundOff	ELUC3H010E	Universal Under Cover LED Insert, 5-Wire, Blue/White	\$ 166.00	2.5%	\$ 170.15	50%	1	\$ 85.08	\$ 85.08
	SoundOff	PLUCTCL1	Twist-In UC LED Collar Kit	\$ 6.00	2.5%	\$ 6.15	50%	2	\$ 3.08	\$ 6.15
Under Mirror LED's	SoundOff	EMPSCG2STS4D	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Red/White	\$ 245.00	2.5%	\$ 251.13	50%	1	\$ 125.56	\$ 125.56
	SoundOff	EMPSCG2STS4E	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Blue/White	\$ 245.00	2.5%	\$ 251.13	50%	1	\$ 125.56	\$ 125.56
	SoundOff	PMP2BKUMB8-D	Under Mirror Bracket, mPower/Intersector, 25+ Utility, DRV	\$ 48.00	2.5%	\$ 49.20	50%	1	\$ 24.60	\$ 24.60
	SoundOff	PMP2BKUMB8-P	Under Mirror Bracket, mPower/Intersector, 25+ Utility, PAS	\$ 48.00	2.5%	\$ 49.20	50%	1	\$ 24.60	\$ 24.60
	Patrol Power	FT-UNV-SOB5-3WR-02	bluePRINT 500 w/3-Wire LED Extension Single (Mirror), Universal	\$ 48.00		\$ 48.00	20%	2	\$ 38.40	\$ 76.80
Rear 1/4 Window LED's	SoundOff	EMPSCG2STS4D	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Red/White	\$ 245.00	2.5%	\$ 251.13	50%	1	\$ 125.56	\$ 125.56
	SoundOff	EMPSCG2STS4E	3-Wire mPower Fascia LED, Stud Mount, 12-LED, Blue/White	\$ 245.00	2.5%	\$ 251.13	50%	1	\$ 125.56	\$ 125.56
	SoundOff	PMP2WSS5B	4" mPower 25-90 degree Glass Mount/Shroud, Black	\$ 25.00	2.5%	\$ 25.63	50%	2	\$ 12.81	\$ 25.63
	Patrol Power	FT-UNV-SOB5-3WR-03	bluePRINT 500 w/3-Wire LED Extension Single, Universal	\$ 69.00		\$ 69.00	20%	2	\$ 55.20	\$ 110.40
	SoundOff	EMPSCG2QMS5RBW	3-Wire mPower Fascia LED, Quick Mnt, 18-LED, Red/Blue/White	\$ 272.00	2.5%	\$ 278.80	50%	2	\$ 139.40	\$ 278.80
Rear License Plate and Gate Open LED's	SoundOff	EMPSCG1SL5J3	3-Wire mPower 3" Fascia LED, Stud Mnt, 8-LED, Red/Blue	\$ 219.00	2.5%	\$ 224.48	50%	2	\$ 112.24	\$ 224.48
	Patrol Power	FT-F01-SOB5-LFT-01	Liftgate Harness, bluePRINT 500 w/3-Wire, 20+ Utility	\$ 345.00		\$ 345.00	20%	1	\$ 276.00	\$ 276.00
	SoundOff	ELUC3H010B	Universal Under Cover LED Insert, 5-Wire, Blue	\$ 166.00	2.5%	\$ 170.15	50%	2	\$ 85.08	\$ 170.15
	SoundOff	PLUCTCL1	Twist-In UC LED Collar Kit	\$ 6.00	2.5%	\$ 6.15	50%	2	\$ 3.08	\$ 6.15
	Note:		Activate OEM headlight (Wig/Wag) with ground activation from siren controller (Level 3 in drive) Tail lights will flash via bluePRINT system and flash in coordination with all other warning lights.						\$ -	
Head / Tail Light Flash	Patrol Power	FT-F06-SOB5-OEM-1	2025 PIU Taillight Flash Diode Pack	\$ 265.00		\$ 265.00	20%	1	\$ 212.00	\$ 212.00
	SoundOff	EMPSCG2STS5RBW	3-Wire mPower Fascia LED, Stud Mount, 18-LED, Red/Blue/White	\$ 272.00	2.5%	\$ 278.80	50%	2	\$ 139.40	\$ 278.80
	SoundOff	PMP2RS101	Under Spoiler mPower Bracket, 1-Module, 2020 Utility	\$ 147.00	2.5%	\$ 150.68	50%	1	\$ 75.34	\$ 75.34
	Patrol Power	FT-F01-SOB5-SPO-02	2-Mod Spoiler Harness, bluePRINT 500 w/3-Wire, 20+ Utility	\$ 168.00		\$ 168.00	20%	1	\$ 134.40	\$ 134.40

Post Mounted Remote Spotlights	SoundOff	EWL9111SL	Golight® SL Remote Control Spotlight, Driver Side, Dash Control included	\$ 1,600.00	2.5%	\$ 1,640.00	50%	1	\$ 820.00	\$ 820.00
	SoundOff	EWL9114SL	Golight® SL Remote Control Spotlight, Passenger Side	\$ 1,380.00	2.5%	\$ 1,414.50	50%	1	\$ 707.25	\$ 707.25
	SoundOff	PWLBC001	Golight® SL Bracket, Driver Side Mount on Ford PI Utility	\$ 120.00	2.5%	\$ 123.00	50%	1	\$ 61.50	\$ 61.50
	SoundOff	PWLBC002	Golight® SL Bracket, Passenger Side Mount on Ford PI Utility	\$ 120.00	2.5%	\$ 123.00	50%	1	\$ 61.50	\$ 61.50
FacTech Harness/ Electrical System	Patrol Power	FT-F06-SOB5-PRI-01	Primary Harness, bluePRINT 500 w/3-Wire, 2025 Utility	\$ 2,976.00		\$ 2,976.00	20%	1	\$ 2,380.80	\$ 2,380.80
	Patrol Power	FT-F01-SOB5-UND-02	Underhood Harness, bluePRINT 500 w/3-Wire, 20+ Utility	\$ 393.00		\$ 393.00	20%	1	\$ 314.40	\$ 314.40
	Patrol Power	LIN-GUARD	LIN Guard Module Only	\$ 355.00		\$ 355.00	20%	1	\$ 284.00	\$ 284.00
	Patrol Power	PIU20-EQUIP-001	Electronics Mounting Plate SOS, DRV 1/4 Panel, 20+ Utility	\$ 147.00		\$ 147.00	20%	1	\$ 117.60	\$ 117.60
	Patrol Power	PIU20-RADIO-KIT	Radio T/R Mounting Bracket, OEM Cubby Pocket, 20+ Utility	\$ 54.50		\$ 54.50	20%	1	\$ 43.60	\$ 43.60
	AEP	B00FSYBKPM	Panel Mount USB-B Extension Cable, Panle Mount, 3'	\$ 18.00		\$ 18.00	5%	1	\$ 17.10	\$ 17.10
	AEP	B07PPLK8L4	RJ45 Splitter, 1-Male to 3-Female, Use for BP SYNC/LINK/CP	\$ 26.00		\$ 26.00	5%	1	\$ 24.70	\$ 24.70
	Linemaster	491-SC36MP	Compact Foot Switch w/ Mounting Plate	\$ 109.30		\$ 109.30	20%	1	\$ 87.44	\$ 87.44
				\$ 700.00	3.0%	\$ 721.00	30%	1	\$ 504.70	\$ 504.70
Center Equipment Console	Gamber Johnson	7170-0735-00	2020+ Ford Utility Short Console, w/ Cup Holder, 10"/4.5"	\$ 27.00	3.0%	\$ 27.81	100%	1	\$ -	\$ -
	Gamber Johnson	20033	Console Faceplate, SoundOff 500 Remote Siren, 3.5"	\$ 47.00	3.0%	\$ 48.41	100%	1	\$ -	\$ -
	Gamber Johnson	7160-0321	Console Faceplate, Motorola XLT/APX -05 Remote, 3"	\$ 11.00	3.0%	\$ 11.33	100%	2	\$ -	\$ -
	Gamber Johnson	15130	Blank Faceplate, 3/4"	\$ 35.00	3.0%	\$ 36.05	100%	1	\$ -	\$ -
	Gamber Johnson	15083	Six Rocker Switch Faceplate (Knockout), 2"	\$ 225.00	5.0%	\$ 236.25	20%	1	\$ 189.00	\$ 189.00
	Havis	C-ARM-104	Arm Rest, Adjustable	\$ 39.95		\$ 39.95	5%	2	\$ 37.95	\$ 75.91
	Innovative	MMBP-25	Magnetic Microphone Mount	\$ 6.00		\$ 6.00	10%	1	\$ 5.40	\$ 5.40
	AEP	11010	DC Power Port	\$ 2.00		\$ 2.00	10%	1	\$ 1.80	\$ 1.80
	AEP	B08DD4BH6G	USB C & USB A Dual Port Car Charger Socket Power Outlet	\$ 26.00		\$ 26.00	10%	1	\$ 23.40	\$ 23.40
	Maxxima	M84434RW-A	6" Interior LED Dual Color Red/White Dome Light	\$ 82.00		\$ 82.00	20%	1	\$ 65.60	\$ 65.60
Computer Mount / Antenna / C33 Laptop	Gamber Johnson	GJ-33TLVD2L Same as GJ#7300-0387-12	Panasonic CF-33 TrimLine Laptop 2-in-1 Docking Station DUAL RF w/ Power Supply	\$ 2,359.00	3.0%	\$ 2,429.77	35%	1	\$ 1,579.35	\$ 1,579.35
	Gamber Johnson	7160-1216-09	Mongoose XLE 9" Motion Attachment	\$ 590.00	3.0%	\$ 607.70	30%	1	\$ 425.39	\$ 425.39
	Panorama	GP-IN2756	GPSB5G Sharkee Antenna kit, Cell w/ TNC, GPS w/TNC (Opt Whip)	\$ 221.72	3.0%	\$ 228.37	5%	1	\$ 216.95	\$ 216.95
APX Radio Antenna & Preparation Parts	Panorama	GPSBAX2-TRI-MOT-5	Sharkee Antenna for Motorola APX-8500 Tri-Band w/ QMA	\$ 346.03	3.0%	\$ 356.41	5%	1	\$ 338.59	\$ 338.59
	Motorola	HKN6169B	17" Motorola XTL/APX Control Head Cable (Blue Ring)	\$ 93.59	5.0%	\$ 98.27	0%	1	\$ 98.27	\$ 98.27
	Motorola	HKN6188B	Motorola XTL/APX Control Head Power/Speaker Cable (Red Ring)	\$ 50.69	5.0%	\$ 53.22	0%	1	\$ 53.22	\$ 53.22
	Motorola	HLN7002A	Trunnion Hardware Kit - Transceiver Mount Bracket	\$ 55.52	5.0%	\$ 58.30	0%	1	\$ 58.30	\$ 58.30
	Patrol Power	HDLN-SPK-KIT	Headliner Radio Speaker Backing Plate and FT Harness	\$ 65.00		\$ 65.00	20%	1	\$ 52.00	\$ 52.00
	AEP	GM-65/8	Radio Speaker	\$ 19.76	3.0%	\$ 20.35	5%	1	\$ 19.34	\$ 19.34
	AEP	B00HCRUJ0	10 Gauge 2 PIN Quick Disconnect (Motorola T/R Power)	\$ 12.00	0.0%	\$ 12.00	0%	1	\$ 12.00	\$ 12.00
				\$ 1,069.00	3.0%	\$ 1,101.07	12%	1	\$ 968.94	\$ 968.94
Prisoner Transport	Setina	PK1186ITU20-TM	10XL C2 Partition, Recessed, Poly Sliding, TM, 2020 Utility	\$ 1,599.00	3.0%	\$ 1,646.97	12%	1	\$ 1,449.33	\$ 1,449.33
	Setina	QK0566ITU25	Transport Seat w/Poly Partition, Center Belts, 2020 Utility	\$ 359.00	3.0%	\$ 369.77	12%	1	\$ 325.40	\$ 325.40
	Setina	WK0595ITU20	Window Barriers, Polycarbonate, 2020+ Utility	\$ 41.12		\$ 41.12	10%	2	\$ 37.01	\$ 74.02
	TecNiq	E06-LS0R-1	Silho-X 4" Round Neutral White/Red Light SS Trim Ring	\$ 19.68		\$ 19.68	10%	1	\$ 17.71	\$ 17.71
	AEP	AEP-SW-DOME3	Switch, Rear Dome Light, Color Select, On-On (Red-White)	\$ 18.68		\$ 18.68	10%	1	\$ 16.81	\$ 16.81
Gun Rack	AEP	AEP-SW-DOME1	Switch, Rear Dome Light, On-Off-On (On-Door-Off)	\$ 799.00		\$ 799.00	20%	1	\$ 639.20	\$ 639.20
	Patrol Power	GRPXX6B1X238	Gun Rack, Dual, Partition Mount, SC6-B/SC1, #2	\$ 242.00		\$ 242.00	20%	1	\$ 193.60	\$ 193.60
Secure Storage / Safety	Patrol Power	GUNMARTDPGRDBOM	AR-15 Takedown Pin Guard	\$ 539.00	3.0%	\$ 555.17	12%	1	\$ 488.55	\$ 488.55
	Setina	TK0249ITU20	Cargo Tray Signle Deck, 2020+ Utility	\$ 16.00		\$ 16.00	10%	1	\$ 14.40	\$ 14.40
	K4	13-100	Toggle Switch, Off-On, SPST..	\$ 10.00		\$ 10.00	10%	1	\$ 9.00	\$ 9.00
	AEP	AEP-LABEL-CARGO-DOME	Switch Label Plaque, "Cargo Dome, Door-Off"	\$ 56.00	2.5%	\$ 57.40	50%	2	\$ 28.70	\$ 57.40
	SoundOff	ECVDMLTST4G	Dome Light, Rectangular - Flush Surface Mount, Grey Base, 6" x 3", White LEDs	\$ 82.00		\$ 82.00	20%	1	\$ 65.60	\$ 65.60
	Maxxima	M84434RW-A	6" Interior 24 All LED Dual Color Red/White Dome Light (Lift Gate)	\$ 75.00		\$ 75.00	20%	1	\$ 60.00	\$ 60.00
	AEP	1382985	Fire Extinguisher, 5lb ABC	\$ 30.00		\$ 30.00	10%	1	\$ 27.00	\$ 27.00
Paint	AEP	860	Heavy Duty Fire Extinguisher Vehicle Mount w/ Bungee							
	Artiaga's	110-PAINT-PIU-4D	Artiaga 2-Tone Police Paint, PIU Front /Rear Doors, YZ White	\$ 2,650.00		\$ 2,650.00	0%	1	\$ 2,650.00	\$ 2,650.00

Customer Supplied Material (CSM) / Notes

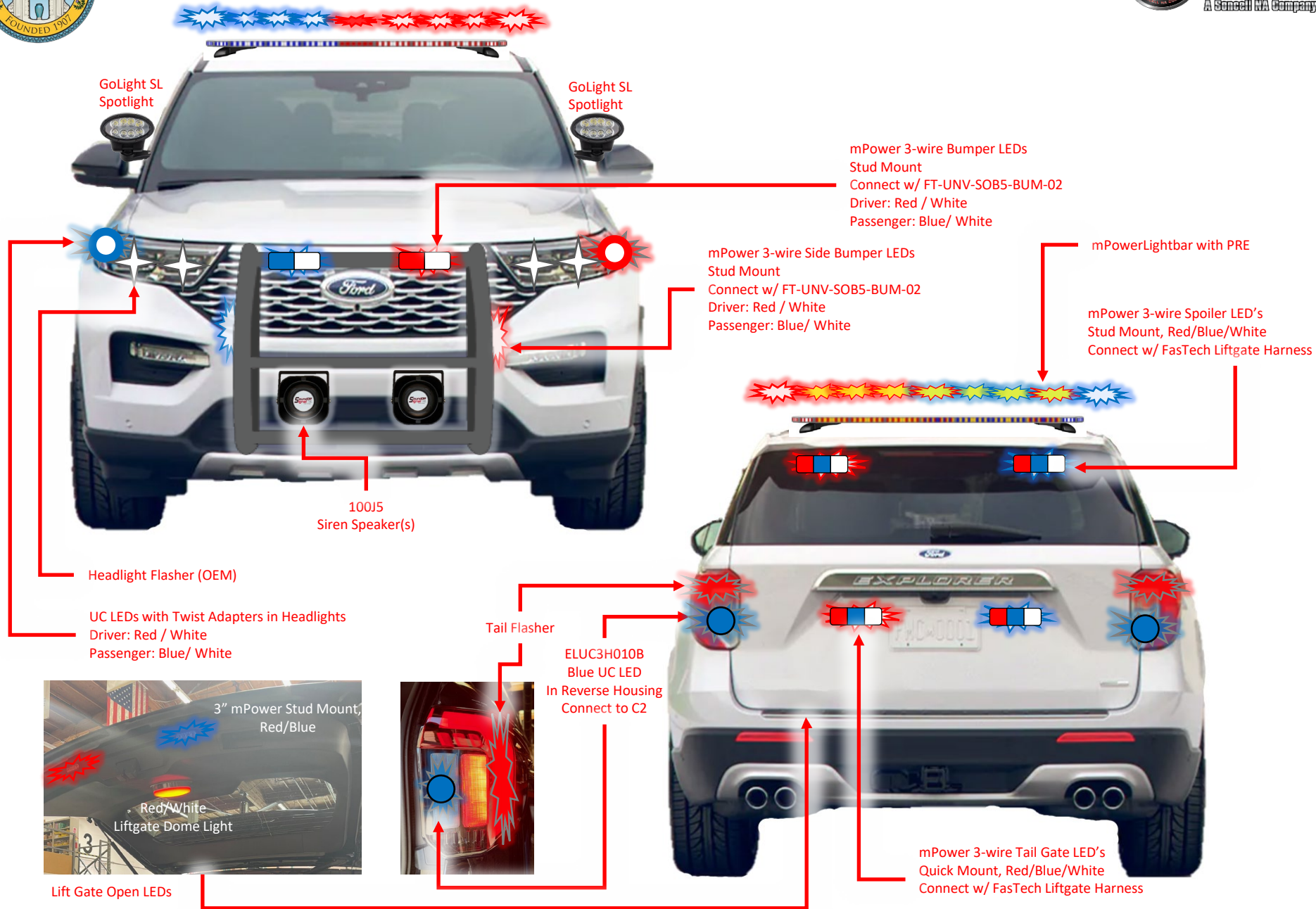
>City to provide Motorola APX remote head radio for AEP Install. This quote INCLUDES Motorola radio preparation parts including: Antenna, control head cable, speaker, T/R mounting brackets and power cable.
 >Quote does NOT include vehicle transport cost

Parts Total				\$ 24,263.94
Shop Supplies (SHOP90006)				\$ 100.00
Installation Labor (Hours x Rate)			49	\$ 105.00
Tax on Parts and Labor (Kern)			8.2500%	\$ 2,434.49
Freight/ Shipping				\$ 200.00
Vehicle Transport				\$ -
Seat / OEM Disposal Fee				\$ 20.00
Grand Total				\$ 32,163.43



City of Piedmont

Lighting Package, Patrol / K9 Utility (2025+)



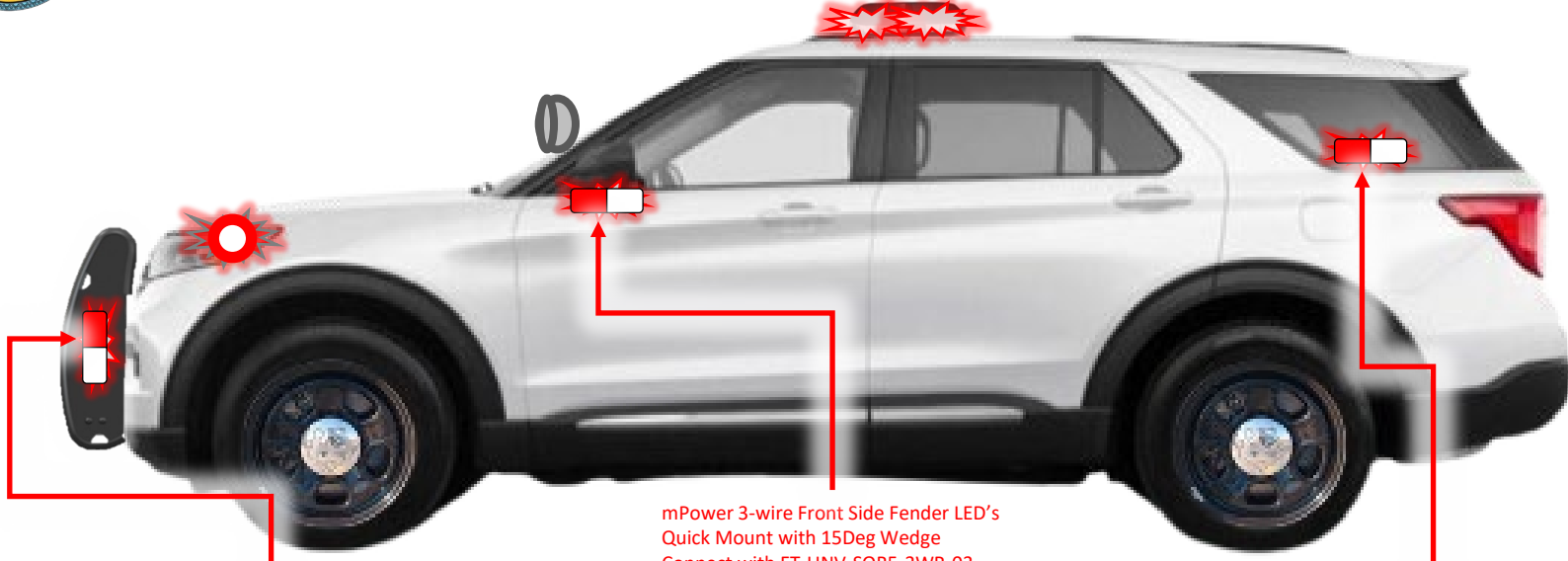


City of Piedmont

Lighting Package, Patrol / K9 Utility (2025+)



SoundOff mPower
Multi-Color LED Lightbar



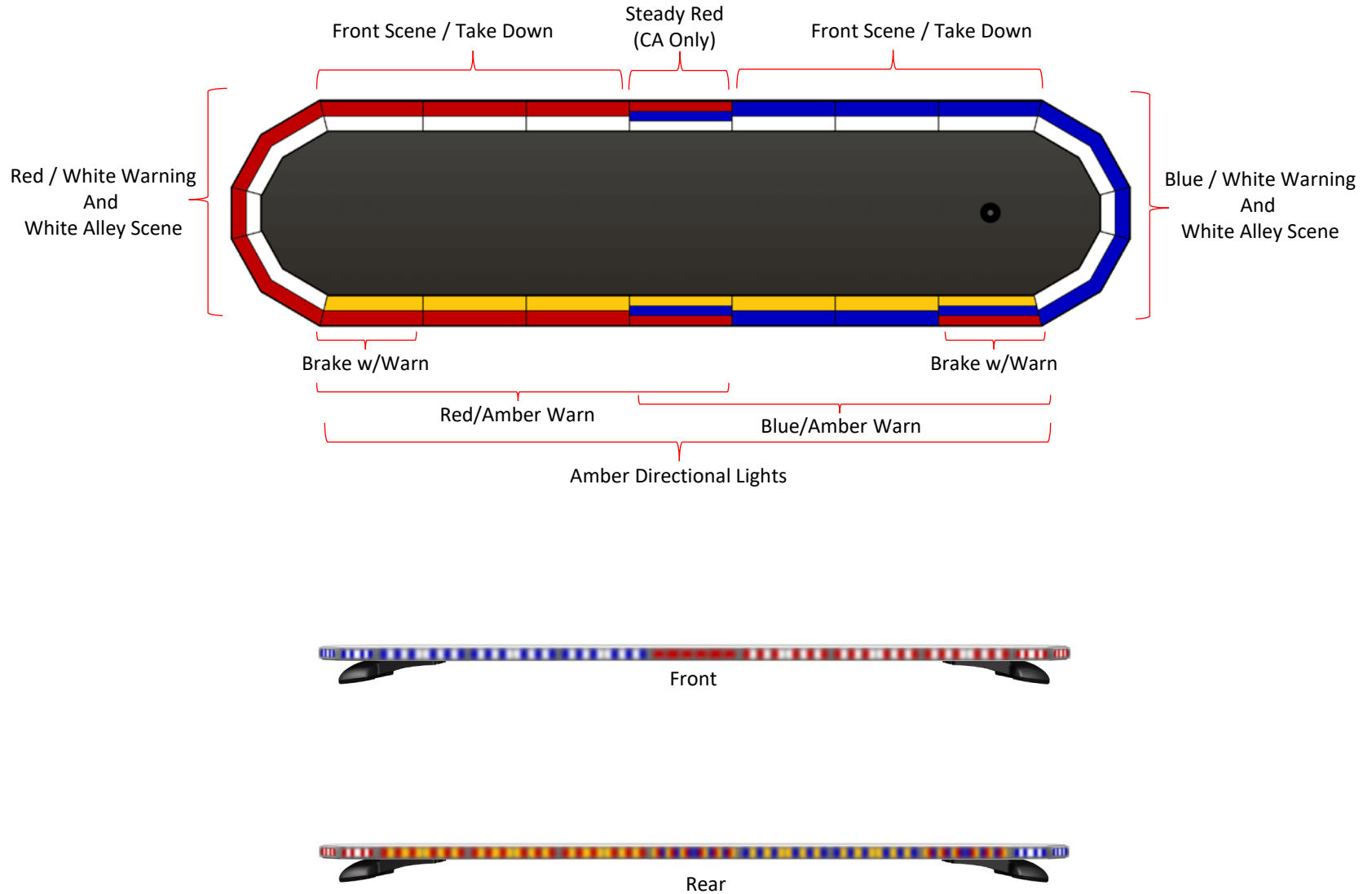
mPower 3-wire Side Bumper LED's
Stud Mount
Connect w/ FT-UNV-SOB5-BUM-02
Driver: Red / White
Passenger: Blue/ White

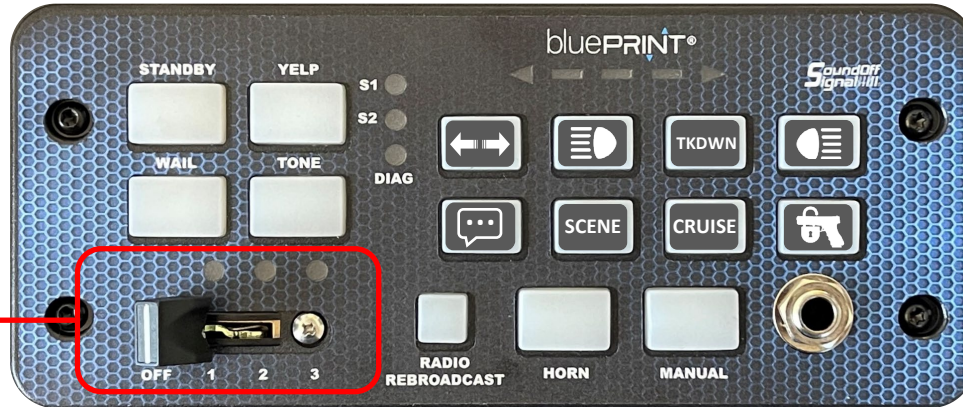
mPower 3-wire Front Side Fender LED's
Quick Mount with 15Deg Wedge
Connect with FT-UNV-SOB5-3WR-03
Driver: Red / White
Passenger: Blue/ White

mPower 3-wire Rear Side Fender LED's
Quick Mount with 15Deg Wedge
Connect with FT-UNV-SOB5-3WR-03
Driver: Red / White
Passenger: Blue/ White



UC LEDs with Twist Adapters in Headlights
Driver: Red / White
Passenger: Blue/ White





Slide Switch: (Progressive Operation)

Level 1: Activates all rear facing warning lights

- Steering wheel horn switch will sound “air horn” tone (must be in “drive” gear)

Level 2: Activates all front and rear facing warning lights including CA Steady red

- Steering wheel horn switch will sound “manual” siren tone (must be in “drive” gear)

Level 3: Activates wig/wag and lightbar flashing alley/take down when in “drive”. Enables siren tones when in “drive”.

- Steering wheel horn switch will activate the siren dual tone siren. (must be in “drive” gear)
- Press and hold for “air horn” tone. Double tap to turn siren off. (must be in “drive” gear)
- Steering wheel switch activates “Wall of White” lighting for intersection clearing.

Flash Patterns: Flash Patterns in ALL lighting levels will be controlled by the vehicle’s speed.

- Vehicle in “park”: “Slow Runner” CA Title13 compliant FPM
- Vehicle in “drive”: “Road Runner” CA Title 13 compliant FPM



Steering Wheel Switches

1: Activates Level 1 lighting on control panel. Press to activate, press and hold to deactivate.

2: Activates Level 2 lighting on control panel. Press to activate, press and hold to deactivate.

3: Activates Level 3 lighting on control panel. Press to activate, press and hold to deactivate.

4: Activates take down and front scene lighting.

- Press to activate lightbar take down lights
- Short hold to activate front scene lights. The spotlight will also activate if vehicle is in “Park”
- Long hold to deactivate take down / front scene lighting



RADIO REBROADCAST: Broadcasts 2-way radio audio through PA system

HORN: Activates "Air Horn" tone

MANUAL: Activate "Manual" tone. (Raise and fall "Wail")



Siren:

- Vehicle must be in "Drive" gear and in "Level 3" Lighting
- Siren can be activated from steering when horn switch

STANDBY: Turns OFF siren

WAIL: Dual tone "Wail" siren

YELP: Dual tone "Yelp" siren

TONE: Dual tone "Wail" and "Yelp" siren



Auxiliary Switches:

Directional Light: Controls the directional arrow light. The rear facing warning lights will burn steady blue when arrow functions are active. The arrow will automatically cancel when the vehicle is shifted from "park" to "drive"

- Press 1: Left Arrow
- Press 2: Right Arrow
- Press 3: Center Out Arrow
- Press 4: Off

Left Alley / Scene: Controls the left alley and scene light functions.

- Press 1: Light bar alley light
- Press 2: Left scene light (all left facing LED's in steady white mode)
- Press 3: Off

Take Down / Scene: Controls the take down and front scene light functions.

- Press 1: Light bar take down lights
- Press 2: Front scene light. Will also activate the right spot if the vehicle is in "Park"
- Press 3: Off

Right Alley / Scene: Controls the right alley and scene light functions.

- Press 1: light bar alley light
- Press 2: Right scene light (all right facing LED's in steady white mode)
- Press 3: Off



Hi-Lo Emergency Evacuation: Activates Evacuation Notice with HiLo Siren Tone. (SB-909)



Scene: Activates full 360-degree white scene lighting with single button press



Cruise: Activates the Cruise Mode. Warning lights burn steady in low power mode. Used for community policing by marking patrol unit without an "emergency warning" signal.



Gun: Releases the front weapon rack for 8 seconds.

- 2-button security operation. Press "GUN" button then press "STANDBY" button.
- Key MUST be in the ignition switch, in "on" position
- Weapon locks will release for 8-seconds



Shift Inter-Lock System

- The shift interlock system (Optional) prevents the gear selector (shifter) from shifting out of "park" unless the foot switch is depressed. (3 second activation)
- The shifter will remain "enabled" for:
 - 3 seconds after pressing the foot switch
 - 60 seconds after the vehicle is shifted from "drive" to "park"
- This two-action requirement is designed to prevent unauthorized use.
- The system is enabled when the master Patrol Power/ siren system is "On". If the vehicle is "in-service" the shift-interlock is enabled. The shifter will return to normal OEM operation when the master switch is "Off". This allow the vehicle to be serviced at the dealership/car washes without "giving away the secret"



bluePRINT SYNC:

- bluePRINT SYNC (when equipped) will unify the lighting functions of all sync equipped vehicles across the fleet.
- Provides true warning system coordination between vehicles
- Sync-equipped vehicles will automatically flash in perfect timing with each other
- Sync reduces the distractions and confusion of multiple, random flashing lights. Approaching drivers can better judge the emergency vehicle's status.
- Sync enhances the professional image of all warning or response vehicles on a scene
- Sync enhances the tactical presence of police by calming scenes and implying control



Brake with Warn:

- Automatically changes the lighting signal to the rear of the vehicle for heightened "braking awareness"
- "Brake with Warn" is enabled when warning lights are on (1,2 or 3) and the vehicle is above 15 MPH
- "Flicker Brake" of select lightbar modules and under spoiler LED's. Other lights will have reduced intensity or be momentarily deactivated
- Feature avoids the OEM brake lights from being un-noticed by the brighter warning lights.



Lightbar Corner Module Disable:

- To preserve the officer's vision the lightbar corner modules will be disabled when either the driver or passenger side doors are open respectively.
- The driver's door will keep the driver's corner module deactivated for 15 seconds after the door is closed, allowing time to make a safe approach
- All modules will return to normal operation immediately when the vehicle is shifted into any drive gear.



Reverse White Lighting:

- The rear under spoiler LED's and the rear side ¼ glass LED's will automatically activate in white reverse mode when the vehicle is in "reverse"



Arrow with Turn Signal:

- The left and right lightbar directional arrow will activate with the turn signals while in level 1,2 or 3 when the transmission is also in "park" position.
- This is to allow arrow activation via steering wheel controls to maintain eye contact with suspect vehicles during traffic stops.



Control Panel Backlighting:

- The control panel backlighting will closely match the instrument cluster illumination ranging from off, low, medium and high.



System Timer:

- The lighting control system, radio and other accessories will remain active for 30 minutes after the ignition is turned off.
- The computer / model will remain active for 1 hours if voltage is above 11.5V.
- Prevents dead batteries



Master Breaker: (Accessibly Located Under Driver's Seat)

- All aftermarket equipment will be disconnected from the vehicle / battery
- Open (Off) the breaker in vehicle will be removed from service for an extended period, or driven by an unauthorized user
- The Shift Inter-Lock security system will be bypassed when the master breaker is open (Off). (Keeps the secret- a secret)



City of Piedmont

Console Package, Utility

Agenda Report Page 29 of 59



Maxxima M8443RW-A
Red/White Dome light installed on
Headliner above console
(Connect to FasTech Harness)

7300-0387-12
Panasonic CF-33 Docking Station

Mongoose 9"

Mag Mic Mount (PA)



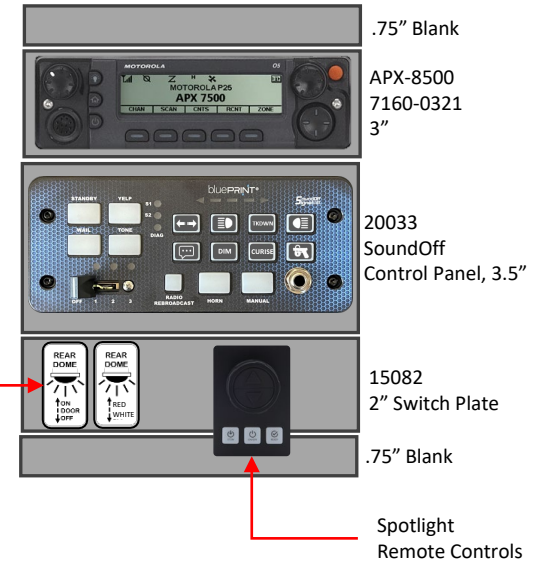
Dome Light Control Switches



12VDC Power Ports
OEM USB Port



10" Sloped



Parking Brake Re-Location



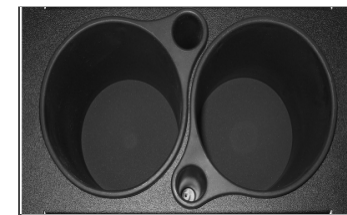
Dual Cup Holder
(Console Package)

Arm Rest
7160-0525



Gamber Johnson
7170-0735-00
Console Kit (Short)

4.5" Level



7160-0846
Cup Holder, 4.5"



5lb Fire Extinguisher
Installed on Driver Side



Setina Rear Partition



Setina **TK0249ITU20 (Utility)** or **TK0249TAH21**
Cargo Tray Single Deck,



Antenna Kit Part Number: GP-IN2756

Antenna Base:
Panorama GP-IN2756
GPSB5G Sharkee

Antenna Whip:
None

ANT A: Cell- TNC
ANT B: GPS- TNC

WiFi Not Used

Antenna Kit Part Number: GPSBAX2-TRI-MOT-5

Antenna Base:
Panorama
GPSB5G Sharkee

Antenna Whip:
Panorama ASFC-155-U2-B1
• VHF: 150-160MHz
• UHF: 450-520MHz
• 7/800: 762-800MHz

Motorola APX-8500
Remote Mount Radio

Whip- QMA Male

WiFi/ BT- QMA Male

GPS- QMA Male

C29F-5QMAP

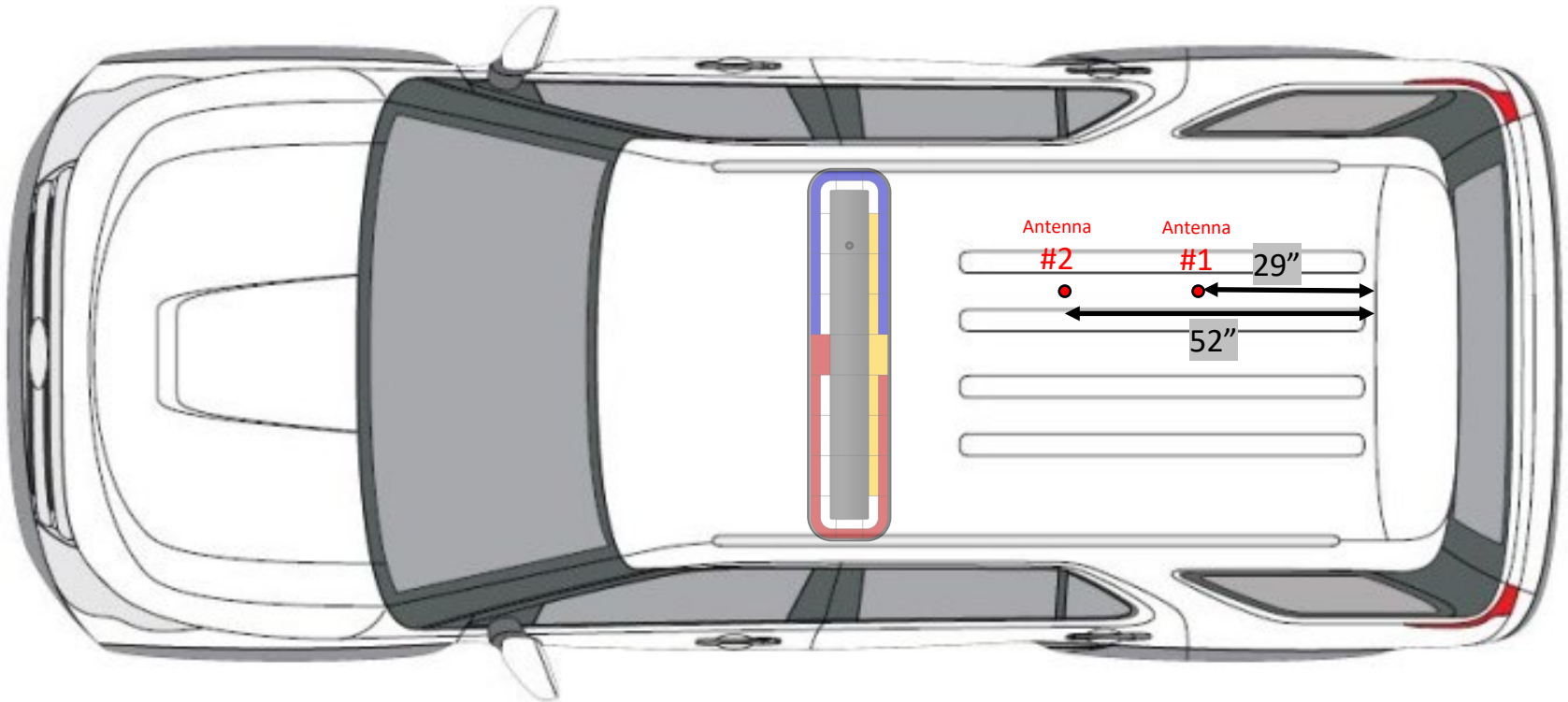
C32SP-5QMAP

C23FP-5QMAP

#HKN6169B

"Blue Ring" Control head cable
From the T/R pack to the Console

Headliner Mounted
Radio Speaker



#	Part Number	Function	Route To:
1		Radio (APX)	Radio T/R (Behind 2 nd row seat)
2		Computer (Panasonic Dock)	Docking Station (Console)



Setina PK1186ITU20-TM
10XL C2 Partition, Recessed, C Poly Sliding
window, Tall Man Installation Kit

*(Offers maximum leg room for officer and
detainee)*



Setina 12-VS
Rear Cargo Partition with Polycarbonate
Window *(Included with transport seat)*



Setina QK0566ITU20
Full Replacement Prisoner Transport Seat
with Center-Pull Seat Belts

*(Offers maximum leg room for officer and
detainee)*



Setina WK0514ITU20H
Steel Horizontal Window Barriers



Red/White Combo



Prisoner Dome Lights
With console mounted control switch

On- Force dome lights on
Door- Lights turn on/off with rear doors
Off- Force dome lights off



White- White Light
Red- Red Light for night visibility



*Center pull seat belts allow officer to
buckle seat belt from outboard position
to prevent leaning over occupants*



*Seat belts buckle to
partition when not in use*



Rifle / UPR:

- Barrel lock mount for various weapon configurations
- Adjustable lock position
- Magnetic bypass protection
- Take-Down pin guard for added security



Shotgun / 870:

- Lock secure weapon and prevents the action cycling
- Adjustable lock position
- Magnetic bypass protection





City of Piedmont

Electronics Mounting Plate



PLATE INSTALLED IN REAR DRIVER 1/4
PANEL. OTHERWISE WASTED SPACE.

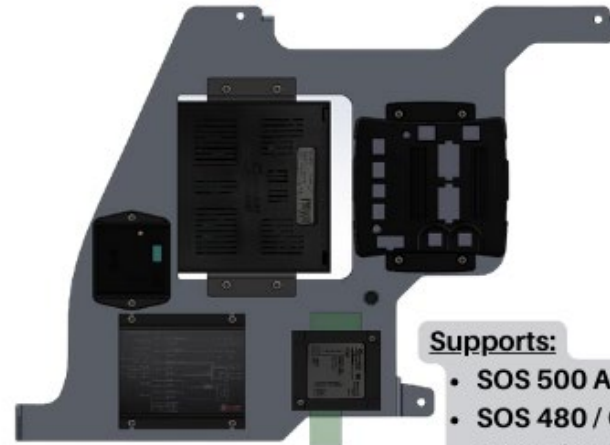


ACCESS VIA COMPARTMENT DOOR
SERVICEABLE WITH TRIP PANEL IN PLACE
(SHOWN WITH SOUNDOFF 500)



INSTALL ESSENTIALS

OEM MOUNTING HOLES



Supports:

- SOS 500 Amp
- SOS 480 / Central Controller
- USB relocation for 500
- SOS Lightbar BOB(s)
- After Shock Amp
- Patrol Power Covert Patrol

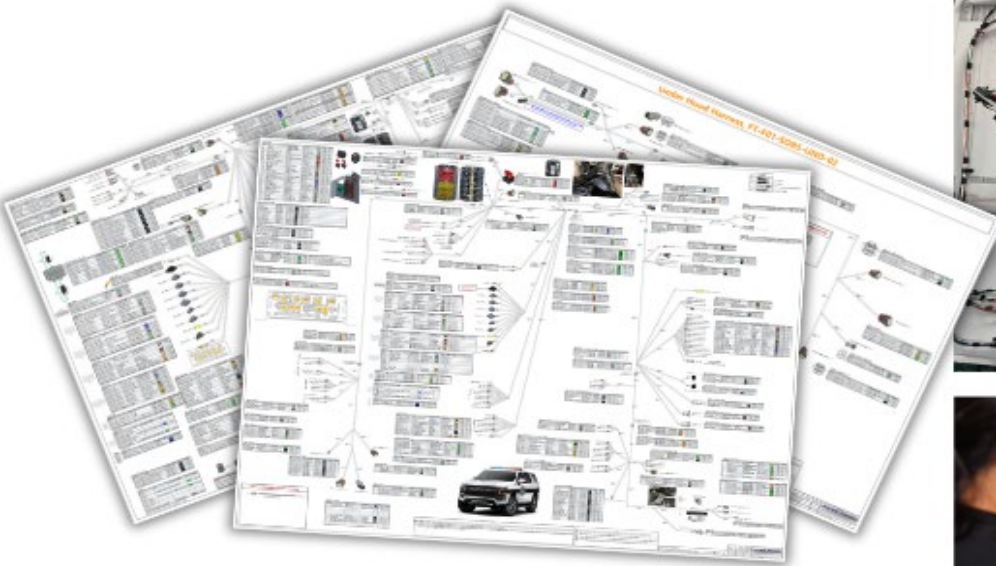
2020+ FORD PIU
EQUIPMENT PLATE
(DRIVER 1/4 PANEL)
#PIU20-EQUIP-001



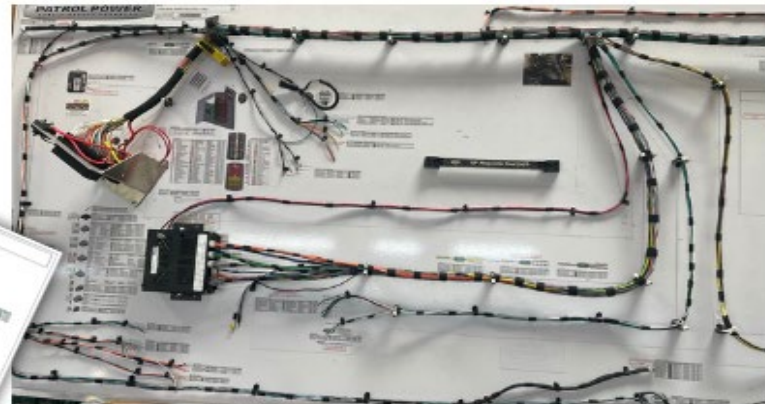
PRODUCTIVITY BUILT IN



PLUG-N-PLAY HARNESS



WIRE DIAGRAMS
INCLUDED



HARNESS JIG AND
CALIBRATED TOOLING

PLUG-N-PLAY HARNESSES FOR ALL VEHICLES

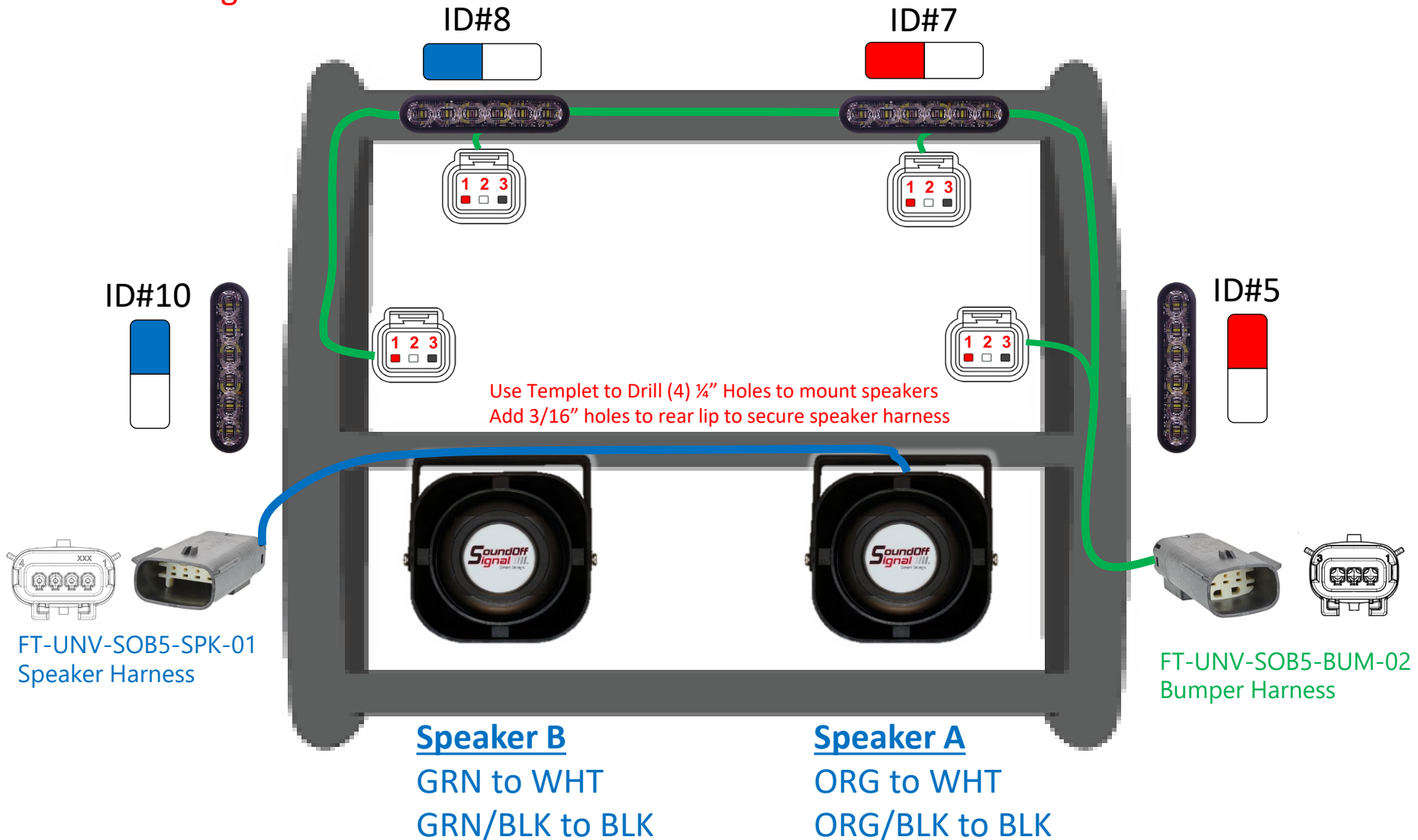


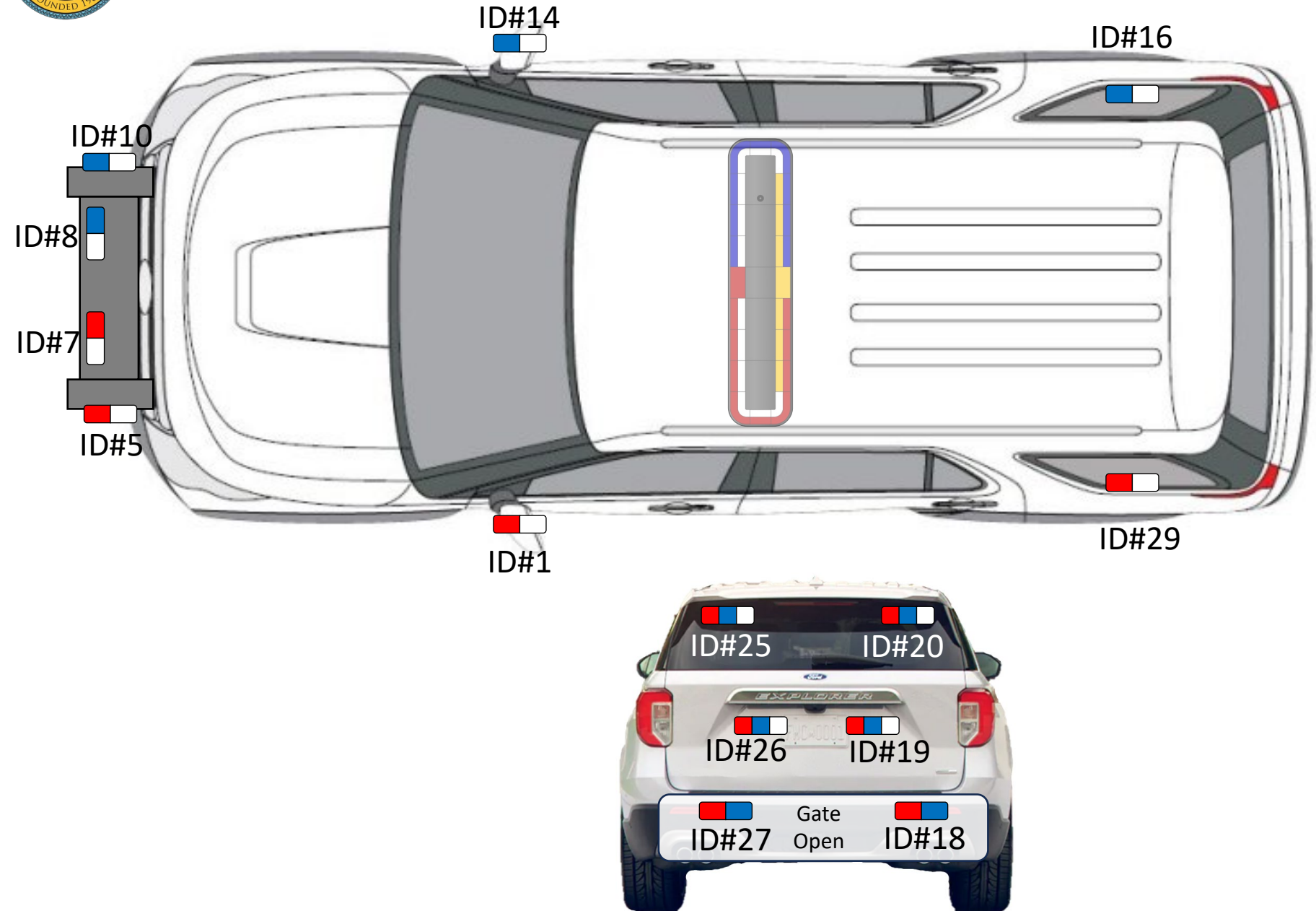
Current FasTech Harnesses based on SoundOff 500-Series Controllers. Whelen CORE to follow.



Passenger Side

Driver Side







Estimate

PO BOX 2460
Suisun City, CA 94585

Order #	Date
64678	10/02/2024

Bill To:	Ship To:
Piedmont Police Department 403 Highland Ave Piedmont, CA 94611	Piedmont Police Department 403 Highland Ave Piedmont, CA 94611
Customer: Piedmont Police Department	Contact: Piedmont Police Department

Sales Rep	Payment Terms	FOB Point	Carrier	Ship Service	Date Scheduled
181	Net 30	Origin	UPS		10/02/2024

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
1	Drop Ship	EB8SP3JT	LEGACY WCX 48" D/E/D/E PROMO	\$2,550.00	1 ea	\$ 2,550.00
2	Drop Ship	C399	CENCOM CORE WCX CONTROL CENTER	\$968.10	1 ea	\$ 968.10
3	Drop Ship	CCTL7	WeCanX 21 BUTTON/SLIDE CTRL HD	\$324.10	1 ea	\$ 324.10
4	Drop Ship	C399K4	OBDII CANPORT CABLE KIT FORD	\$43.40	1 ea	\$ 43.40
5	Drop Ship	SA315P	SA315P SPEAKER, BLACK PLASTIC	\$282.10	1 ea	\$ 282.10
6	Drop Ship	SAK66D	SA-315 MT KIT EXPLORER DRVR	\$35.70	1 ea	\$ 35.70
7	Drop Ship	MKAJ105	ADJ LIGHTBAR MOUNT KIT #105	\$78.40	1 ea	\$ 78.40
8	Drop Ship	MCRNTB	STUD MOUNT MICRON BLUE	\$109.90	1 ea	\$ 109.90
9	Drop Ship	MCRNTR	STUD MOUNT MICRON RED	\$109.90	1 ea	\$ 109.90
10	Drop Ship	VTX609B	VERTEX SUPER-LED LIGHT BLUE	\$98.70	1 ea	\$ 98.70
11	Drop Ship	VTX609A	VERTEX SUPER-LED LIGHT AMBER	\$98.70	1 ea	\$ 98.70
12	Drop Ship	IONR	ION LIGHT RED	\$121.80	1 ea	\$ 121.80
13	Drop Ship	IONB	ION LIGHT BLUE	\$121.80	1 ea	\$ 121.80
14	Drop Ship	IONK1B	SWIVEL MOUNT KIT FOR ION BLK	\$30.80	2 ea	\$ 61.60
15	Drop Ship	60CREGCS	12V WHT/RED 6" COMPARTMENT LT	\$176.40	1 ea	\$ 176.40
16	Drop Ship	C-VS-1012-INUT	Ford Interceptor Utility Specific Angled Console	\$451.50	1 ea	\$ 451.50
17	Drop Ship	CUP2-1001	Internal cup holders	\$50.25	1 ea	\$ 50.25
18	Drop Ship	C-ARM-102	Side mount armrest	\$70.50	1 ea	\$ 70.50
19	Drop Ship	C-LP2-PS1-USB	2 Lighter plug outlet w/ 1 switch & 1 USB cut outs	\$148.50	1 ea	\$ 148.50
20	Drop Ship	C-EB25-CDR-1P	1-Piece Equipment Mounting Bracket, 2.5" Mounting Space, Fits Motorola CDM 750, 1250, 1550	\$24.75	1 ea	\$ 24.75
21	Drop Ship	C-EB25-XTL-1P	1-Piece Equipment Mounting Bracket, 2.5" Mounting Space, Fits Motorola XTL2500, XTL5000-05, APX-7500,	\$24.75	1 ea	\$ 24.75
22	Drop Ship	C-EB40-CCS-1P	1-Piece Equipment Mounting Bracket, 4" Mounting Space, Fits Whelen Cencom CCSRN, CCSRNTA, MPC03	\$27.75	1 ea	\$ 27.75
23	Drop Ship	C-FP-1	1" Filler Plate	\$9.75	3 ea	\$ 29.25
24	Drop Ship	C-FP-4	4" Filler Plate	\$11.25	3 ea	\$ 33.75
25	Drop Ship	C-FP-15	1-1/2" Filler Plate	\$9.75	1 ea	\$ 9.75



PO BOX 2460
Suisun City, CA 94585

Order #	Date
64678	10/02/2024

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
26	Sale	C-DMM-3028	Heavy-Duty Dash Mount for 2025 Ford Interceptor Utility Vehicle	\$402.00	1 ea	\$ 402.00
27	Drop Ship	CM009785-1	HVAC Relocation Bracket Kit	\$45.47	1 ea	\$ 45.47
28	Drop Ship	LPS-112	Power supply for DS-PAN-420 Series docking stations	\$219.00	1 ea	\$ 219.00
29	Drop Ship	PK1126ITU20TM	#10XL C Horizontal Sliding Window Coated Polycarbonate With Expanded Metal Window Security Screen XL Panel Partition TM (Tall Man)	\$1,089.00	1 ea	\$ 1,089.00
30	Drop Ship	GK10342UHKSSCAX L	Dual T-Rail Mount 2 Universal XL Handcuff Key Override	\$0.00	1 ea	\$ 0.00
31	Drop Ship	QK0496ITU20	Full COVER Transport Seat TPO Plastic With Center Pull Seat Belts *INCLUDES REQUIRED: -#12VS Stationary Window Coated Polycarbonate Cargo Area Rear Partition *Seat Belt Retractors Pre-Installed to Save 30 Minutes of Install Time	\$1,599.00	1 ea	\$ 1,599.00
32	Drop Ship	QK0491ITU20	Floor Pan TPO Plastic	\$269.00	1 ea	\$ 269.00
33	Drop Ship	DK0100ITU20	Door Panel VS TPO Plastic Black Installs Over OEM Door Panels	\$319.00	1 ea	\$ 319.00
34	Drop Ship	WK0514ITU20H	Window Barrier VS Steel Horizontal	\$329.00	1 ea	\$ 329.00
35	Drop Ship	TK0241ITU20	CARGO BOX DSC- Drawer, Sliding With Combination Lock BSN- Base Sliding With No Lock	\$1,799.00	1 ea	\$ 1,799.00
36	Drop Ship	TPA9289	Cargo Radio Tray With No lock TRN	\$389.99	1 ea	\$ 389.99
37	Sale	P12-B4I4T4	Power 12 Distribution Center, 4 Battery Hot, 4 Ignition, 4 Timed Circuits, 125 Amp Total Load, 30 Amp Max per Circuit. Voltage Monitoring. Control fuse allows for a 4 Battery Hot and 8 Timed Circuits Configuration.	\$682.61	1 ea	\$ 682.61
38	Sale	I-W12-B4I4T4-250	Power and Ground Output Wires for Power 12 B4I4T4 Braided	\$374.00	1 ea	\$ 374.00
39	Sale	CG-X	Chargeguard-select	\$80.25	1 ea	\$ 80.25
40	Sale	SAK66P	SA-315 MT KIT EXPLORER PASS	\$35.70	1 ea	\$ 35.70



PO BOX 2460
Suisun City, CA 94585

Order #	Date
64678	10/02/2024

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
41	Sale	93F2796	DURAKOOL - A1-003 - TILT SWITCH	\$45.00	1 ea	\$ 45.00
42	Sale	93F2797	DURAKOOL - 2023 - MOUNTING CLIP	\$5.00	1 ea	\$ 5.00
43	Sale	5045-BSS	4 CIRCUIT ST BLADE COMPACT FUSE BLOCK W/ COVER,4 CIRCUITS	\$26.99	1 ea	\$ 26.99
44	Sale	MMSU-1	Magnetic Mic Single Unit - 1 Conversion Kit	\$39.95	3 ea	\$ 119.85
45	Sale	Install-Pkg	Connectors, Loom, Nuts, Bolts, Relays, Circuit Breakers, Etc - As Needed	\$165.00	1 ea	\$ 165.00
46	Shipping	Shipping - Main	Shipping - Main	\$466.50	1 ea	\$ 466.50
47	Sale	MD-ARM-0306-L	Swivel Arm Mount With Side Mount Bracket, 3" Base, 6" Extension	\$139.50	1 ea	\$ 139.50
48	Sale	ARGES1	ARGES 5 DEG REMOTE SPOTLIGHT	\$540.40	2 ea	\$ 1,080.80
49	Sale	ARG50D	DRVR FENDER MT INTERCEPTOR SUV	\$79.10	1 ea	\$ 79.10
50	Sale	ARG50P	PASS FENDER MT INTERCEPTOR SUV	\$79.10	1 ea	\$ 79.10
51	Sale	Labor - Sublet	Labor - Sublet - Paint Four (4) doors - White	\$568.00	1 ea	\$ 568.00
52	Sale	Labor - Shop	Shop Labor	\$14,850.00	1 ea	\$ 14,850.00

Subtotal:	\$31,309.21
Sales Tax:	\$2,852.95
Total:	\$34,162.16

RETURNS WITHOUT APPROVAL AND AN RMA# WILL NOT BE ACCEPTED!
DAMAGE OR RETURN CLAIMS MUST BE MADE WITHIN 10 DAYS OF INVOICE
DATE. ALL RETURNS ARE SUBJECT TO A 30% RESTOCKING FEE. INTEREST 1.5%
EACH MONTH ON ACCOUNTS OVER 30 DAYS

CDCE, Inc.
22641 Old Canal Road
Yorba Linda, CA 92887



Sales Quote

Telephone: 800-373-5353

Sales Quote No.	122920
Customer No.	CIPIEDMTPD

Bill To
City of Piedmont Police Department 403 Highland Ave Piedmont, CA 94611 United States

Ship To
City of Piedmont Police Department 403 Highland Ave Piedmont, CA 94611 United States

Contact: Accounts Payable
Telephone: 510-420-3010
E-mail:

Contact: Accounts Payable
Telephone: 510-420-3010
E-mail:

Quote Date		Ship Via		F.O.B.		Customer PO Number		
10/04/24		UPS Ground		Yorba Linda				
Entered By			Salesperson		Ordered By		Payment Method	
Andrew Delgado			Andrew Delgado		Lisa Douglas		Net 30	
Line Item	Order Qty	Part #	Description				Unit Price	Extended Price
1	1	CF-334Z017AM	Panasonic Toughbook CF-33 (see details below) Win11 Pro, Intel Core i7-1270P vPro (up to 4.8GHz), AMT, 12.0" QHD Gloved Multi Touch+Digitizer, 16GB, Intel Iris Xe, 512GB OPAL SSD, Intel Wi-Fi 6E, Bluetooth, 4G MLP31-W, GPS, Dual Pass (Ch1:WWAN/Ch2:GPS), Mic and Infrared 2MP Webcam, 8MP Rear Camera, Serial (true), Standard Batteries (2), TPM 2.0, Flat				4,340.00	4,340.00
2	1	WR-105012	Protection Plus - ToughPad - 5 Years				650.00	650.00
3	1	FEE-100001	Recycle Fee for Monitors 4"-15"				4.00	4.00
4	1	PR-320090	Havis CF-33 Tablet Dual Pass Port Rep (Basic Port Replication)				905.00	905.00
5	1	PS-202013	Lind 120 Watt CF-31,33,54 DC Cig Adapter				155.00	155.00

Print Date	09/30/24
Print Time	09:54:25 AM
Page No.	Page 1 of 3

Printed by Hubmate User: ADELgado

Continued on Next Page

CDCE, Inc.
22641 Old Canal Road
Yorba Linda, CA 92887



Sales Quote

Telephone: 800-373-5353

Sales Quote No.	122920
Customer No.	CIPIEDMTPD

Bill To
City of Piedmont Police Department 403 Highland Ave Piedmont, CA 94611 United States

Ship To
City of Piedmont Police Department 403 Highland Ave Piedmont, CA 94611 United States

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Telephone: 510-420-3010
E-mail:

Quote Date		Ship Via		F.O.B.		Customer PO Number	
10/04/24		UPS Ground		Yorba Linda			
Entered By		Salesperson		Ordered By		Payment Method	
Andrew Delgado		Andrew Delgado		Lisa Douglas		Net 30	
Line Item	Order Qty	Part #	Description	Unit Price	Extended Price		
6	1	NA-210023	ikey Full Travel backlit Keyboard with Touchpad VESA mount, USB port, Red indicator lights	390.00	390.00		
7	1	DM-400159	CradlePoint R1900 router with WiFi (5G modem) 5-yr NetCloud Mobile Performance Essentials Plan, Advanced Plan, and R1900 router with WiFi (5G modem), no AC power supply or antennas, Global MFG Part Number: MBA5-19005GB-GA	3,600.00	3,600.00		
8	1	CA-210003	25' Serial Cable M-F	15.00	15.00		
9	1	ANT-841061	LG-IN2607 Low Profile 4x4 4G/5G MiMo 2x2 MiMo, Black Dual Band WiFi + single Bluetooth GPS/GNSS with Advanced B13/B14 Filtering FEATURES The LG-IN2607 provides 4x4 4G/5G MiMo function for 617-960/1710-6000MHz in a robust low profile package. It also includes 2x2 MiMo WiFi, a Bluetooth antenna and a GNSS antenna with 26dB gain MFG Part Number: LG-IN2607 By signing, you are confirming not only your request to purchase, but also your authority to purchase the goods and services on this quote on behalf of the organization you represent. Signed quotes are de facto purchase orders and fall under the same terms and conditions of sale. If you choose to pay by credit card, you approve an additional 3% processing fee on total order for Visa/MC/Discover and 5% for American Express.	423.00	423.00		
Signature							

Print Date	09/30/24
Print Time	09:54:25 AM
Page No.	Page 2 of 3

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Continued on Next Page

CDCE, Inc.
22641 Old Canal Road
Yorba Linda, CA 92887



Sales Quote

Telephone: 800-373-5353

Sales Quote No.	122920
Customer No.	CIPIEDMTPD

Bill To

City of Piedmont Police Department
403 Highland Ave
Piedmont, CA 94611
United States

Ship To

City of Piedmont Police Department
403 Highland Ave
Piedmont, CA 94611
United States

Contact: Accounts Payable

Telephone: 510-420-3010

E-mail:

Contact: Accounts Payable

Telephone: 510-420-3010

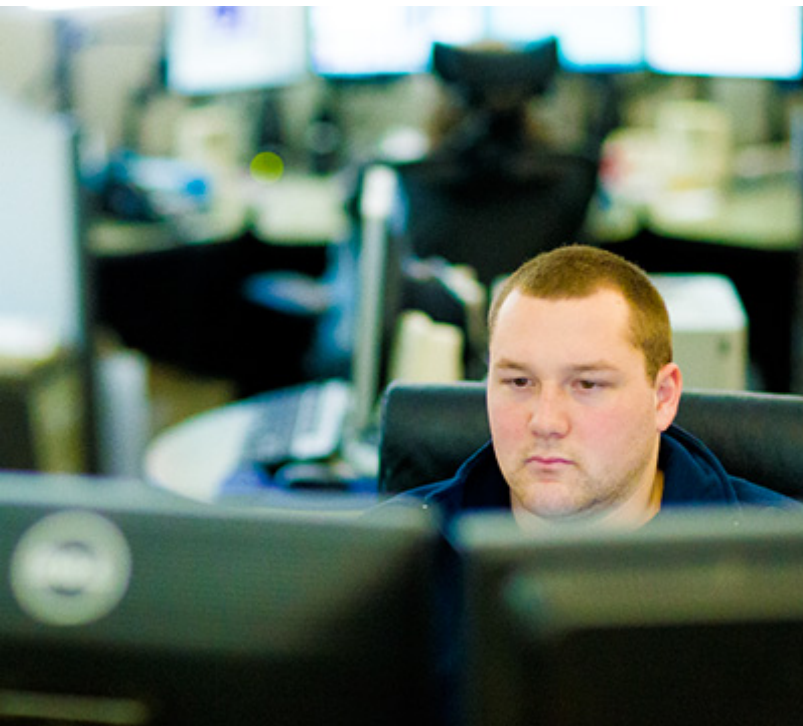
E-mail:

Quote Date		Ship Via		F.O.B.		Customer PO Number	
10/04/24		UPS Ground		Yorba Linda			
Entered By		Salesperson		Ordered By		Payment Method	
Andrew Delgado		Andrew Delgado		Lisa Douglas		Net 30	
Line Item	Order Qty	Part #	Description			Unit Price	Extended Price
			_____ Print Name _____ Date Estimated ship: 45-90 Days ARO Panasonic Warranty Entitlements: Lisa Douglas ldouglas@piedmont.ca.gov Purchase orders must include the following: CDCE Quote# All part numbers Part Descriptions Quantities and price Sales Tax & Freight Bill to/Ship To Payment Terms ***This quote is valid for 30 days from the stated Quote Date***				

Print Date 09/30/24
Print Time 09:54:25 AM
Page No. Page 3 of 3

Subtotal	10,482.00
Freight	94.87
10.250 % Sales Tax	1,007.37
Order Total	11,584.24

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PIEDMONT, CITY OF
Copy of 6500 Mobile with E5 CH
09/18/2024



09/18/2024

PIEDMONT, CITY OF
120 VISTA AVE
PIEDMONT, CA 94611

RE: Motorola Quote for Copy of 6500 Mobile with E5 CH
Dear Lisa Douglas,

Motorola Solutions is pleased to present PIEDMONT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide PIEDMONT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Michael Larson at Michael.Larson@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Michael Larson



QUOTE-2810393
Copy of 6500 Mobile with E5 CH

Billing Address:
PIEDMONT, CITY OF
120 VISTA AVE
PIEDMONT, CA 94611
US

Quote Date:09/18/2024
Expiration Date:12/17/2024
Quote Created By:
Michael Larson
Michael.Larson@
motorolasolutions.com

End Customer:
PIEDMONT, CITY OF
Lisa Douglas
ldouglas@piedmont.ca.gov
510-420-3014

Contract: 22582 - CONTRA COSTA
COUNTY, CA
Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	1	\$3,383.12	\$2,469.68	\$2,469.68
1a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	1	\$0.00	\$0.00	\$0.00
1b	GA00318AF	ENH: 5 YEAR ESSENTIAL SVC	1	\$480.00	\$480.00	\$480.00
1c	GA00250AA	ADD: GNSS/BT-WIFI THRU MNT ANT, 17FT LOW LOSS PFP-100A/240, QMA	1	\$110.00	\$80.30	\$80.30
1d	GA00580AA	ADD: TDMA OPERATION	1	\$495.00	\$361.35	\$361.35
1e	G51AU	ENH: SMARTZONE OPERATION APX6500	1	\$1,320.00	\$963.60	\$963.60
1f	G67DT	ADD: REMOTE MOUNT E5 APXM	1	\$327.00	\$238.71	\$238.71
1g	GA09001AA	ADD: WI-FI CAPABILITY	1	\$330.00	\$240.90	\$240.90
1h	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	1	\$814.00	\$594.22	\$594.22
1i	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	1	\$66.00	\$48.18	\$48.18
1j	G843AH	ADD: AES ENCRYPTION AND ADP	1	\$523.00	\$381.79	\$381.79



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



QUOTE-2810393
Copy of 6500 Mobile with E5 CH

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1l	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	1	\$15.00	\$10.95	\$10.95
1m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	1	\$567.00	\$413.91	\$413.91
1n	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$717.00	\$523.41	\$523.41
1o	W22BA	ADD: STD PALM MICROPHONE APX	1	\$79.00	\$57.67	\$57.67
1p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	1	\$330.00	\$240.90	\$240.90
1q	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	\$0.00	\$0.00
1r	GA01630AA	ADD: SMARTCONNECT	1	\$0.00	\$0.00	\$0.00
Subtotal						\$7,105.57
Estimated Tax						\$728.32
Grand Total						\$7,833.89(USD)

Notes:



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800



Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)

Executive Summary

Why CDCE

CDCE Inc. has been serving California agencies and specializing in mobile deployments for 25 years. They offer a wide range of products for mobile, voice and data communications, as well as a full suite of services that include installation, service and support, and custom solutions. CDCE is ISO9001 certified, and their field technicians are highly trained and OSHA certified. For mobile data computers, CDCE Inc. is Panasonic's most trusted West Coast Prime Partner and the longest standing Value Added Reseller in the United States. CDCE has strong relationships and expertise with complementary product offerings to provide a robust, best in class solution tailored to each agencies' needs and challenges.

They have deployed over 20,000 Toughbooks and have been a resource and partner to many agencies as they go through the process of curating the solution that meets their needs. They have been a partner to the City of Piedmont in securing demo equipment for evaluation, running through various solution options and securing the best pricing and value. During this process they have demonstrated a high level of care in respect to offering advice and rapidly troubleshooting solutions when issues arise.

CDCE Inc. has various types of purchasing vehicles that help their customers satisfy competitive contract requirements efficiently. **CDCE, Inc. is a NASPO ValuePoint Contract holder for both Cradlepoint and Panasonic.** NASPO ValuePoint is the contracting arm of "NASPO" the National Association of State Procurement Officials, a unified, nationally focused cooperative alliance aggregating the demand of all 50 states, the District of Columbia and the US Territories, working together to pursue cooperative contracting opportunities and conduct competitive solicitations through the development of multi-state sourcing teams following the procurement laws of the state chosen to lead the procurement. The sourcing teams develop the request for proposals, evaluate responses and recommend awards to the NASPO ValuePoint Executive Council. Once awarded, master agreements are available to all states, their political subdivisions, and other eligible entities. NASPO ValuePoint provides the highest standard of excellence in public cooperative contracting. By leveraging the leadership and expertise of all states with the purchasing power of their public entities, NASPO ValuePoint delivers best value, reliable, competitively sourced contracts that offer public entities outstanding pricing and value adds. Since 1993 NASPO ValuePoint has been the cooperative purchasing arm of NASPO (the National Association of State Procurement Officials) encouraging, fostering and guiding the nation's most significant public contract cooperative. CDCE, Inc. is also a Woman Owned Business.



Why Cradlepoint

CDCE, Inc. also is a Cradlepoint Premier Partner and have a Cradlepoint 5G Specialization Certification. CDCE has a close relationship with Cradlepoint teams which helps streamline many of the moving parts of deploying a rugged mobile router. This includes offering detailed information about the corresponding antennas, their availability, and how to best deploy them. Over the past several years, Cradlepoint has emerged as an industry leader in the mobile connectivity space by offering units that have great quality, support and availability, as well as innovative, modular designs for a long form factor life span.

In particular, they are a great fit for Piedmont because they have the best in class connectivity and throughput. If there is cell signal, the Cradlepoint router solution will pull it and provide mission critical connectivity. They also have the platform to support secure connectivity and advanced features available such as breadcrumb connectivity mapping, out of band management, dual modem, and dual sim options. It is possible to view and manage multiple types of device from their NetCloud manager.

There is an amazing warranty for the units as well that is attached to the licensing of the Cradlepoint devices, so it is easy to get support, RMA and troubleshoot should the need arise.

In addition, the long life span of these devices helps reduce e-waste and eliminates the costly process of replacement for non-rugged devices and peripheral equipment (antennas).

Panasonic CONNECT

Why Panasonic

Panasonic Quality and Core Values

Long life - use expectancy

Durability and Rugged form factor

Best of class warranty options

Professional services:

- On-Site Service
- Deployment
- Fast and Easy RMA process
- Panasonic Portal for Basic Life Cycle Management
- Stable Footprint Value

Panasonic Values

Core Manufacturing – Panasonic is the only major manufacturer that designs, engineers, builds and tests its rugged mobile computers in its own factory – ensuring quality control, consistency and components are monitored every step of the way. This results in Toughbook's higher reliability rate, parts availability and better lifecycle management over other rugged computers.

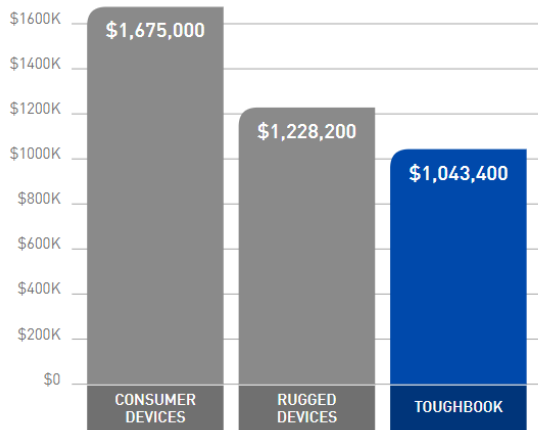
Battery Life & Hot-Swappable – Mission critical situations require a device that won't quit. As the world's leading battery manufacturer, Panasonic's battery life typically surpasses the competition, and in addition, many Toughbook computers offer long-life batteries and/or bridge batteries for hot swap battery replacement and continuous use without shutting down or hibernating.

Compliance – Keeping data secure is a crucial component for all public safety agencies, which is why Toughbook devices come with a Trusted Platform Module [TPM] 2.0 secure chip (or have the upgrade option). Furthermore, Toughbook products meet CJIS security requirements for two-factor authentication.

Failure Rates – Having your mobile computing device fail during an emergency, or even in daily use, is not an option, which is why Panasonic engineers its products to withstand whatever you might throw at them. Toughbook failure rates are the lowest in the industry. TOUGHBOOK rugged devices have the lowest failure rates in the industry and are 72% more reliable than other rugged devices (based on comparing device failure rates).

Compares Panasonic actual data for TOUGHBOOK computers to data gathered by IDC on consumer and rugged laptops, tablets, and handheld devices and reported in The Case for Deploying Rugged Devices in Your Organization. IDC (November 2021)

Panasonic TCO Calculator based on [IDC Research – Whitepaper - The Case for Deploying Rugged Devices in Your Organization \(Nov. 2021\)](#) TCO chart below, based on 5 year lifespan of 400 Toughbooks.



ESTIMATED TOUGHBOOK® SAVINGS

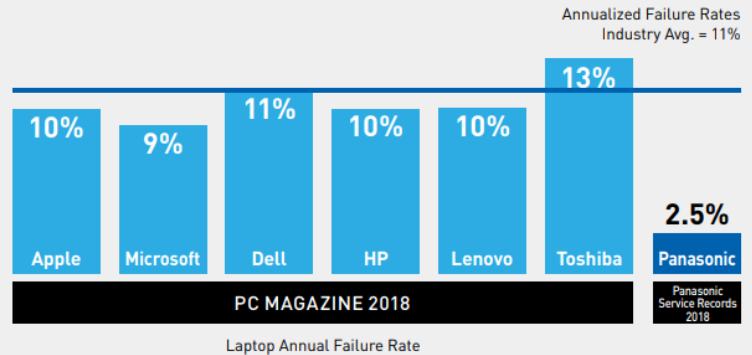
COMPARED TO:	CONSUMER DEVICES	RUGGED DEVICES
	\$631,600	\$184,800
	37.7%	15.0%

Average repair costs include annual break fix support, out-of-pocket costs, end-user lost productivity, IT repair time, and end-user and IT time to replace data. Actual repair costs may vary depending on models and circumstances involved. Results shown for non-Panasonic devices are based on average device acquisition costs, per-incident repair costs, and device failure rates as reported in the IDC white paper, The Case for Deploying Rugged Devices in Your Organization. Estimated savings calculations for Panasonic tablets utilize base model prices.

Prices are represented in USD.

INDUSTRY AVERAGE FAILURE RATE

Panasonic devices are over five times more reliable than the average laptop used by businesses across America.*



*Comparing Panasonic actual data for Toughbook family of devices to PC Magazine reader-reported data for competitors.

Durability

Since the 1960s, the U.S. Department of Defense (DOD) has set standards for rugged device performance. Through a series of tests collectively known as **MIL-STD-810G** (MIL-SPEC), manufacturers simulate how a mobile device will operate under a variety of extreme stressors and environmental conditions. Once a device passes certain MIL-SPEC certifications, it's approved for use by DOD workers.

This validation indicates that the device should be able to meet the demands of mobile professionals in challenging work environments. MIL-SPEC Change 1 is the specification's latest version and has become a common benchmark across the industry in validating whether or not a device can be considered rugged.

TRANSIT DROP *Method 516.7—Procedure IV*

The top height from which a device is dropped and still turns on and operates. Drops are one of the most common causes of damage to mobile devices, especially in nontraditional working environments. In this test, a device is dropped from various heights at 26 different angles onto 2-inch-thick plywood over a steel plate on concrete.

BLOWING RAIN *Method 506.6—Procedure I*

Ability to stay operational in a simulated rain- and windstorm. Few mission-critical workers can put their work on hold due to a rainstorm. This test blasts a device with 5.8 inches per hour or more of rain and 70 mph winds for 30 minutes per surface.

HIGH TEMPERATURE *Method 501.6—Procedure I & II*

Impact of extreme high temperatures on a device. Mobile workers need to trust that their devices have the ability to operate at extreme temperatures. For example, temperatures in a vehicle can reach 120°F in less than 40 minutes on a 93° day. This test determines if a device can continue to operate at 140°F for 30 minutes, as well as the nonoperational impacts of 160°F for 7 days.

TEMPERATURE SHOCK *Method 503.6—Procedure I*

Thermal shock impact on a device's screen readability and internal electronics. This tests how the device reacts to going from one extreme temperature to another, with three cycles of moving between 200°F and -60°F.

HUMIDITY *Method 507.6—Procedure I & II*

How a device handles humid environments and adapts to extreme weather. The device is first tested for a 15-day cycle between 91°F at 80% relative humidity and 160°F at 14% relative humidity. It's then tested in temperature cycles of 86°F to 140°F at 95% relative humidity.

HIGH ALTITUDE *Method 500.6—Procedure I & II*

Measures high-altitude impact on a device while it's being used and at rest. The reduced atmosphere at high altitudes makes it easier for vibrations to cause impacts between a device's needle and platter. This test measures device performance in an altitude chamber that simulates 15,000 feet or more above sea level under low pressure

SAND AND DUST *Method 510.6—Procedure I & II*

How a device handles dusty environments and desert sandstorms. This test blows dust and sand at an unsealed device over several hours in a 140°F environment.

LOW TEMPERATURE *Method 502.6—Procedure 1 & II*

Impact of extreme low temperatures on a device. To verify that a device can operate in extreme winter conditions without experiencing hard drive damage or SSD data loss, this test places the device in a -20°F environment for 30 minutes with the unit on and -60°F with it off.

VIBRATION *Method 514.7—Procedure I & II*

Reliability of device operation in environments with significant vibrations. Whether used in patrol cars, tanks, ambulances, forklifts or helicopters, mobile devices need to reliably function in heavy-vibration environments. This test simulates the vibrations typically experienced in flight or in an off-road vehicle.

EXPLOSIVE ATMOSPHERE Method 511.6—Procedure I

Verifies device won't cause an ignition in explosive gas environments. Places the device in a sealed chamber with highly flammable hexane, while under pressure ranging from 1.50 PSIA to 14.30 PSIA at a temperature of approximately 140°F

Ingress Protection

The CF-33 has an IP65 Ingress protection rating, certifying that it is dust and splashed water protected.

An IP rating is made up of two numbers: The first indicates protection against dust on a scale from 0 to 6, with 6 being the highest level of protection; the second is protection against liquids on a scale from 0 to 9, with 9 being the highest level of protection.

First numeral in IP rating—resistance to solid objects

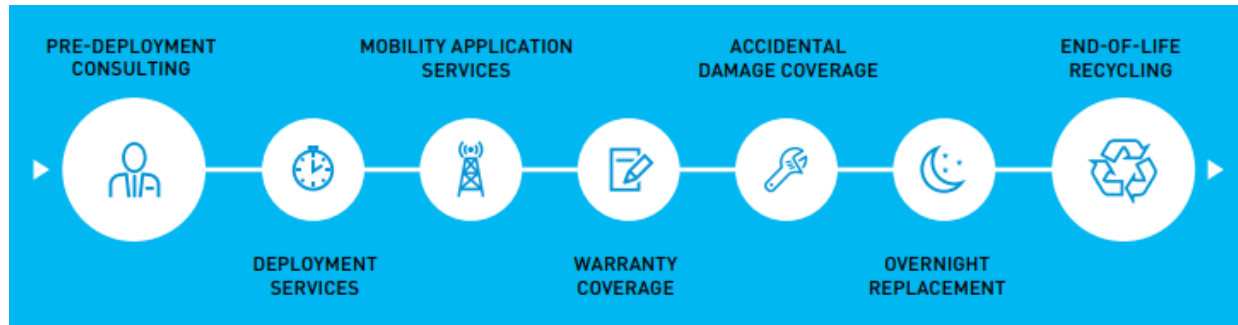
0	No protection
1	Protected against solid foreign objects of 50 mm and greater
2	Protected against solid foreign objects of 12.5 mm and greater
3	Protected against solid foreign objects of 2.5 mm and greater
4	Protected against solid foreign objects of 1.0 mm and greater
5	Dust-protected
6	Dust-tight

Second numeral in IP rating—resistance to water

0	No protection
1	Protected against vertically falling water drops
2	Protected against vertically falling water drops when device enclosure is tilted up to a 15° angle
3	Protected against water sprayed at a 60° angle
4	Protected against water splashed from any direction
5	Protected against jets of water hitting enclosure from any direction
6	Protected against powerful jets of water hitting enclosure from any direction
7	Protected against the effects of temporary immersion in water
8	Protected against the effects of continuous immersion in water
9	Protected against high-pressure and high-temperature water jets

Panasonic Time Saving Professional Services Options

After years of providing the most rugged computing devices in the industry, Panasonic has developed a robust roster of support services designed to free up IT resources, speed up deployment, reduce ownership costs and keep mobile workers productive. They provide a variety of support options spanning across the lifecycle of a device.



Deployment services

Our Deployment Services ensure that your TOUGHBOOK mobile computers arrive in the field quickly and ready to work. We offer two levels of deployment services (Premier and Bronze) ranging from initial services focused on getting your team ready to roll immediately to longer-term services that cover the life of the warranty.

- 100% Guaranteed Functionality – 48 hour stress testing
- Asset Tagging And Management – affix asset tags and compile all data in a deployment report that can be integrated into your asset management system.
- Disk Image Management - catalog your disk image(s) and keep them up to date as you make changes. As units come in for repair, we apply the latest images and return them to you with the updates applied.
- Online Service History Management – Service history is maintained on all computers and tablets to help you monitor service trends and identify potential user training needs
- Deployment Reports – Each Toughbook has a detailed report that can help track warranty renewals, manage wireless carrier contracts and general asset tracking
- Custom Bios - We work with your organization to create a custom BIOS that shows your company name on the splash screen, in addition to setting up security options such as password protection.
- Wireless Activation Service - We'll install SIM cards and coordinate wireless activation with your carrier of choice, so your Toughbook arrives prepared for WWAN access right out of the box.
- Absolute Activation Service - During device deployment, we can also install and activate Absolute®Data & Device Security (DDS). Even if someone completely wipes your hard drive, puts in a new drive and reloads their own software, your Absolute Activation Service will remain intact.

Warranties

Standard warranty. Our Standard warranty covers TOUGHBOOK® computers from defects in materials and workmanship for three years and includes a priority parts exchange program and repair service at no cost. It provides lifetime access to our U.S.-based technical support hotline; online access to drivers, first-aid disks, BIOS updates, tools, utilities and manuals; free overnight delivery of customer-replaceable parts and repaired units; and access to Panasonic field service personnel.

Extended warranty. Extend your Standard warranty up to two additional years, stretching coverage to match your refresh cycle. Extending your warranty delivers peace of mind, uninterrupted worker productivity and significant reduction in out-of warranty repair costs and IT workload.

Protection Plus (accidental damage coverage). Augment our Standard warranty with no-fault accident protection. Protection Plus covers one major repair each year. And in cases when the damage is beyond repair, we will replace the entire device. With Protection Plus, your workers experience minimal disruption, and your IT staff doesn't get sidetracked with unexpected repairs. This helps you develop predictable budgets for entire projects without surprises.

Ultimate Care warranty. Designed for organizations that operate in extremely challenging environments or wish to minimize risk for their mobile devices, this warranty offers the ultimate peace-of-mind coverage for unlimited device breakage. With Ultimate Care, you are covered for repairs (shipped overnight to and from our National Service Centers) or replacement of all major computer parts at no additional cost. This service can be customized to provide service-level guarantees for dead-on-arrival devices, help-desk waiting time, repair turnaround and even unit failure rates.

Original Battery warranty: Batteries supplied with the Product are covered under the warranty for one (1) year from date of purchase. Batteries purchased separately are covered under the warranty for one (1) year from the date of purchase. A replacement battery furnished under the Product warranty is covered for the remaining period of the one-year warranty on the original or purchased battery.

Smart Battery warranty. One of the most common sources of downtime (and frustration) for field workers is a drained battery. Our Smart Battery warranty monitors battery capacity so you are prepared to switch it out when you need to, eliminating overnight emergency replacements and keeping workers productive with fresh, new batteries.

Hard Drive No Return warranty. If your security policies dictate that you cannot return a hard drive for repair or replacement, you can keep your faulty drive and Panasonic will send you a replacement unit. You maintain complete control of your sensitive data at all times, as well as compliance with CJIS or HIPAA requirements.

Accessories Warranties:

- AC Adapter / Power Cord – 3 Years
- Memory Expansion Card (Panasonic furnished) – 3 Years
- xPAKs – 3 Years
- Desktop Port Replicator – 3 Years
- Backlit or Full-sized keyboard – 3 Years or assumes warranty of the unit in which it is installed
- Solid State Drive / Hard Drive (Internal) – 3 Years
- Separately purchased 2nd Solid State Drive / Hard Drive – 1 Year
- Optional Battery – 1 Year
- Battery Charger / Multi-Bay Battery Charger – 1 Year
- Stylus Pens & Digitizer Pens – 90 Days (physical damage excluded)
- SIM cards (Hardware Only) – 90 Days

REPLACEMENT PARTS - Panasonic will retain service replacement parts for the Products for at least 5 years from the end of production date, or 5 years from end of sale date, whichever comes later.

Stable Footprint Value Add

Panasonic knows that swapping out peripheral equipment every refresh is costly and time prohibitive. Their purpose built machines are thoughtfully designed to extend the compatibility of peripheral equipment as long as possible. A great example of this is for the previous model of fully rugged clamshell, the units had the same dock/form factor for 17 years. The CF-33 is very young in it's form factor life – it is only in Mark 2.

PARTICIPATING ADDENDUM
NASPO ValuePoint Cooperative Purchasing Program

COMPUTER EQUIPMENT MASTER AGREEMENT
Minnesota Master Agreement No.: MNWNC-124

California Participating Addendum No. 7-15-70-34-023
PANASONIC CORPORATION OF NORTH AMERICA DBA
PANASONIC SYSTEM COMMUNICATIONS COMPANY OF NORTH AMERICA (Contractor)

This Participating Addendum Number **7-15-70-34-023** is entered into between the State of California, Department of General Services (hereafter referred to as "State" or "DGS") and Panasonic Corporation of North America dba Panasonic System Communications Company of North America (hereafter referred to as "Contractor") under the NASPO ValuePoint Master Agreement Number MNWNC-124 ("Master Agreement") executed by the State of Minnesota.

1. Scope

- A. This Participating Addendum covers the purchase of Computer Equipment under the Master Agreement for the following product bands:

Band 2 – Laptop
Band 3 – Tablet

- B. This Participating Addendum is available for use by California political subdivisions/local governments (hereafter referred to as "Purchasing Entities"). A political subdivision/local government is defined as any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.
- C. Political subdivision/local government use of this Participating Addendum is optional. Each political subdivision/local government is to make its own determination whether this Participating Addendum and the Minnesota Master Agreement are consistent with its procurement policies and regulations.

2. Term

- A. The term of this Participating Addendum shall begin upon signature approval by the State and will end March 31, 2017, or upon termination by the State, whichever occurs first.
- B. Lead State amendments to extend the Master Agreement term date are automatically incorporated into this Participating Addendum unless terminated early in accordance with the terms and conditions of the Master Agreement or this Participating Addendum.

Participating Addendum No. 7-15-70-34-023
Panasonic System Communications Company of North America

3. Order of Precedence

In the event of any inconsistency between the articles, attachments, or provisions which constitute this agreement, the following descending order of precedence shall apply:

- A. California Participating Addendum 7-15-70-34-023
- B. Minnesota NASPO ValuePoint Master Agreement MNWNC-124

4. Terms and Conditions

The California General Provisions - Information Technology (GSPD401IT), revised and effective 09/5/14, is hereby incorporated by reference and made a part of this Participating Addendum. The 12 page document is available at:
http://www.documents.dgs.ca.gov/pd/poliproc/GSPD401IT14_0905.pdf.

5. Price List

Contractor shall maintain a website dedicated to this Participating Addendum which contains the Product and Service Schedule (PSS) and designated base line price list for participating entities to verify product/service pricing and applicable discounts offered under the Master Agreement.

6. Partner Utilization

- A. Contractor may use Partners under this Participating Addendum for sales and service functions as defined herein. Each Purchasing Entity will determine whether use of Partners is consistent with its procurement policies and regulations.
- B. Contractor shall be responsible for successful performance and compliance with all requirements in accordance with the terms and conditions under this Participating Addendum, even if work is performed by Partners.
- C. Contractor will be the sole point of contact with regard to Participating Addendum contractual matters, reporting, and administrative fee requirements.
- D. Partners are classified as follows:
 - 1) "Authorized Reseller"
 - a. Authorized Resellers may provide quotes, accept purchase orders, fulfill purchase orders, perform maintenance/warranty services and accept payment from ordering agencies for products and associated services offered under this Participating Addendum.
 - b. Authorized Resellers are responsible for sending a copy of all purchase orders and invoices to the Contractor for compliance with quarterly usage reporting and administrative fee requirements.
 - c. All purchase documents to Authorized Resellers shall reference the Participating Addendum Number.
 - d. If applicable, Authorized Reseller(s) under this Participating Addendum will be listed on the Contractor's dedicated website.

Participating Addendum No. 7-15-70-34-023
Panasonic System Communications Company of North America

2) "Agent"

- a. Agents are only authorized to provide quotes, sales assistance, configuration guidance and ordering support for products and associated services offered under this Participating Addendum.
 - b. Agents are not authorized to accept orders or payments.
 - c. If applicable, Agent(s) under this Participating Addendum will be listed on the Contractor's dedicated website.
- E. Subject to the approval of the State, Partners may be added on a quarterly basis during the term of the contract. Contractors shall notify the State of any deleted Partners or changes to approved Partner information at any time during the contract term.
- F. Contractor shall submit a list identifying the company name, address, contact name, phone number and email of authorized Partners to the State Contract Administrator for the State's approval prior to updating its California specific contract website.

7. Invoicing

The Participating Addendum Number and Ordering Agency Purchase Order Number shall appear on each purchase order and invoice for all purchases placed under this Participating Addendum.

8. Usage Reporting

- A. Contractor shall submit usage reports on a quarterly basis to the State Contract Administrator for all California entity purchases using the NASPO ValuePoint Detailed Sales report template.
- B. The report is due even when there is no activity.
- C. The report shall be an Excel spreadsheet transmitted electronically to the DGS mailbox at PDCooperatives@dgs.ca.gov.
- D. Any report that does not follow the required format or that excludes information will be deemed incomplete. Contractor will be responsible for submitting corrected reports within five business days of the date of written notification from the State.
- E. Tax must not be included in the report, even if it is on the purchase order.
- F. Reports are due for each quarter as follows:

Reporting Period	Due Date
JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

Participating Addendum No. 7-15-70-34-023
Panasonic System Communications Company of North America

- G. Failure to meet reporting requirements and submit the reports on a timely basis shall constitute grounds for suspension of this contract.

9. Administrative Fee

- A. Contractor shall submit a check, payable to the State of California, remitted to the Department of General Services, Procurement Division for the calculated amount equal to one percent (0.01) of the sales for the quarterly period.
- B. Contractor must include the Participating Addendum Number on the check. Those checks submitted to the State without the Participating Addendum Number will be returned to Contractor for additional identifying information.
- C. Administrative fee checks shall be submitted to:
- State of California
Department of General Services, Procurement Division
Attention: Multiple Awards Program
707 Third Street, 2nd Floor, MS 2-202
West Sacramento, CA 95605
- D. The administrative fee shall not be included as an adjustment to Contractor's Master Agreement pricing.
- E. The administrative fee shall not be invoiced or charged to the ordering agency.
- F. Payment of the administrative fee is due irrespective of payment status on orders or service contracts from a Purchasing Entity.
- G. Administrative fee checks are due for each quarter as follows:

Reporting Period	Due Date
JUL 1 to SEP 30	OCT 31
OCT 1 to DEC 31	JAN 31
JAN 1 to MAR 31	APR 30
APR 1 to JUN 30	JUL 31

- H. Failure to meet administrative fee requirements and submit fees on a timely basis shall constitute grounds for suspension of this contract.

Participating Addendum No. 7-15-70-34-023
Panasonic System Communications Company of North America

10. Contract Management

A. The primary contact individuals this Participating Addendum shall be as follows:

Contractor	
Name:	Michelle Chapin
Address:	Panasonic System Communications Company of North America Two Riverfront Plaza, 6th floor Newark, NJ 07102
Phone:	(973) 303-7787
Fax:	n/a
E-Mail:	NASPO@us.panasonic.com

State Contract Administrator	
Name:	Julie Matthews
Address:	Department of General Services Procurement Division 707 Third Street, 2nd Floor, MS 2-202 West Sacramento, CA 95605
Phone:	(916) 375-4612
Fax:	(916) 375-4663
E-Mail:	Julie.Matthews@dgs.ca.gov

B. Should the contact information for either party change, the party will provide written notice with updated information no later than ten business days after the change.

11. Termination of Agreement

The State may terminate this Participating Addendum at any time upon 30 days prior written notice to the Contractor. Upon termination or other expiration of this Participating Addendum, each party will assist the other party in orderly termination of the Participating Addendum and the transfer of all assets, tangible and intangible, as may facilitate the orderly, nondisrupted business continuation of each party. This provision shall not relieve the Contractor of the obligation to perform under any purchase order or other similar ordering document executed prior to the termination becoming effective.

12. Agreement

A. This Participating Addendum and the Master Agreement together with its exhibits and/or amendments, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Participating Addendum and the Master Agreement, together with its exhibits and/or amendments, shall not be added to or incorporated into this Participating Addendum or the Master

Participating Addendum No. 7-15-70-34-023
Panasonic System Communications Company of North America

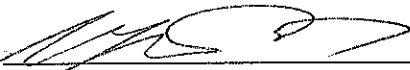
Agreement and its exhibits and/or amendments, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Participating Addendum and the Master Agreement and its exhibits and/or amendments shall prevail and govern in the case of any such inconsistent or additional terms.

- B. By signing below Contractor agrees to offer the same products/and or services as on the Master Agreement, at prices equal to or lower than the prices on that contract.
- C. IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

Participating State:
STATE OF CALIFORNIA,
DEPARTMENT OF GENERAL SERVICES

Contractor:
PANASONIC SYSTEM COMMUNICATIONS
COMPANY OF NORTH AMERICA

By: 
Name: Jim Butler
Title: Deputy Director
Date: 10/28/16

By: 
Name: Magnus McDermid
Title: Sr. Vice President
Date: 10/19/2016